

BANGOR BANCORP, MHC AND ITS SUBSIDIARY
BANGOR SAVINGS BANK

CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2023 and 2022

Bangor
Savings Bank

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Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank
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INDEPENDENT AUDITOR'S REPORT

The Board of Trustees
Bangor Bancorp, MHC

Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated financial statements of Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank (the Company), which comprise the consolidated balance sheets as of March 31, 2023 and 2022, and the related consolidated statements of income, comprehensive loss, changes in capital, and cash flows for the years then ended, and the related notes to the consolidated financial statements. In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of March 31, 2023 and 2022, and the results of their operations and their cash flows for the years then ended, in accordance with U.S. generally accepted accounting principles (U.S. GAAP).

We also have audited the Company's internal control over financial reporting, including controls over the preparation of regulatory financial statements in accordance with the instructions to the Consolidated Financial Statements for Bank Holding Companies (Form FR Y-9C) (call report instructions), as of March 31, 2023, based on criteria established in the Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2023, based on criteria established in the Internal Control—Integrated Framework issued by COSO.

Basis for Opinions

We conducted our audits in accordance with U.S. generally accepted auditing standards (U.S. GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audits of the Financial Statements and Internal Control over Financial Reporting section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements and Internal Control over Financial Reporting

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. GAAP and for the design, implementation, and maintenance of effective internal control over financial reporting relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. Management is also responsible for its assessment about the effectiveness of internal control over financial reporting, included in the accompanying Management Report Regarding Statement of Management's Responsibilities, Compliance with Designated Laws and Regulations, and Management's Assessment of Internal Control over Financial Reporting.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audits of the Financial Statements and Internal Control over Financial Reporting

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and about whether effective internal control over financial reporting was maintained in all material respects, and to issue an auditor's report that includes our opinions.

Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit of financial statements or an audit of internal control over financial reporting conducted in accordance with U.S. GAAS will always detect a material misstatement or a material weakness when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit of financial statements and an audit of internal control over financial reporting in accordance with U.S. GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the consolidated financial statement audit in order to design audit procedures that are appropriate in the circumstances.
- Obtain an understanding of internal control over financial reporting relevant to the audit of internal control over financial reporting, assess the risks that a material weakness exists, and test and evaluate the design and operating effectiveness of internal control over financial reporting based on the assessed risk.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the consolidated financial statement audit.

Definition and Inherent Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process effected by those charged with governance, management, and other personnel, designed to provide reasonable assurance regarding the preparation of reliable financial statements in accordance with U.S GAAP. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act, our audit of the Company's internal control over financial reporting included controls over the preparation of financial statements in accordance with U.S. GAAP and with the instructions to the Consolidated Financial Statements for Bank Holding Companies (Form FR Y-9C). A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the entity; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. GAAP, and that receipts and expenditures of the entity are being made only in accordance with authorizations of management and those charged with governance; and (3) provide reasonable assurance regarding prevention, or timely detection and correction of unauthorized acquisition, use, or disposition of the entity's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent, or detect and correct, misstatements. Also, projections of any assessment of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Other Matter

We did not perform auditing procedures on Management's Assessment of Compliance with Designated Laws and Regulations, included in the accompanying Management Report Regarding Statement of Management's Responsibilities, Compliance with Designated Laws and Regulations, and Management's Assessment of Internal Control over Financial Reporting, and accordingly, we do not express an opinion or provide any assurance on it.

Berry Dunn McNeil & Parker, LLC

Portland, Maine
June 12, 2023

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank
Consolidated Balance Sheets
March 31, 2023 and 2022

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|----------------------------|----------------------------|
| Assets | | |
| Cash and due from banks | \$ 226,478 | \$ 66,494 |
| Investment securities available for sale at fair value (amortized cost of \$2,157,735 and \$2,521,920, respectively) | 1,877,530 | 2,370,474 |
| Equity securities | 11,366 | 12,130 |
| Federal Home Loan Bank of Boston stock | 6,319 | 7,135 |
| Loans | 4,709,890 | 3,977,241 |
| Less allowance for loan losses | 36,799 | 49,829 |
| Net loans | <u>4,673,091</u> | <u>3,927,412</u> |
| Premises and equipment, net | 215,678 | 203,939 |
| Bank owned life insurance | 132,475 | 121,587 |
| Goodwill | 71,851 | 71,851 |
| Other assets | 195,354 | 132,344 |
| Total assets | <u>\$ 7,410,142</u> | <u>\$ 6,913,366</u> |
| Liabilities and capital | | |
| Liabilities | | |
| Deposits | \$ 5,895,899 | \$ 5,754,993 |
| Borrowed funds | 1,002,506 | 632,031 |
| Other liabilities | 119,635 | 75,929 |
| Total liabilities | <u>7,018,040</u> | <u>6,462,953</u> |
| Capital | | |
| Retained earnings | 611,754 | 569,779 |
| Accumulated other comprehensive loss | (219,652) | (119,366) |
| Total capital | <u>392,102</u> | <u>450,413</u> |
| Total liabilities and capital | <u>\$ 7,410,142</u> | <u>\$ 6,913,366</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank
Consolidated Statements of Income
Years Ended March 31, 2023 and 2022

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|---|------------------|------------------|
| Interest and dividend income | | |
| Interest on loans | \$ 170,576 | \$ 145,397 |
| Interest and dividends on investment securities | 39,701 | 34,547 |
| Total interest and dividend income | 210,277 | 179,944 |
| Interest expense | | |
| Interest on deposits | 31,766 | 7,713 |
| Interest on borrowed funds | 16,029 | 1,070 |
| Total interest expense | 47,795 | 8,783 |
| Net interest income | 162,482 | 171,161 |
| Reduction in loan losses | (11,500) | - |
| Net interest income after reduction in loan losses | 173,982 | 171,161 |
| Non-interest income | | |
| Card services | 24,619 | 23,221 |
| Payroll services | 12,848 | 11,622 |
| Deposit and branch services | 9,396 | 9,741 |
| Wealth management services | 8,886 | 9,285 |
| Bank owned life insurance | 4,986 | 2,860 |
| Mortgage sales | 3,217 | 15,867 |
| Loan services | 3,043 | 3,566 |
| Other fees and income | 4,933 | 1,977 |
| Total non-interest income | 71,928 | 78,139 |
| Net (loss) gain on sales of investment securities | (3,968) | 48 |
| Non-interest expense | | |
| Compensation and benefits | 112,328 | 115,229 |
| Occupancy and equipment | 24,703 | 22,505 |
| Data and card processing | 20,087 | 16,436 |
| Community support and marketing | 6,490 | 5,728 |
| Regulatory assessments | 4,048 | 3,230 |
| Customer ATM rebates | 3,694 | 3,662 |
| Other expenses | 18,984 | 20,053 |
| Total non-interest expense | 190,334 | 186,843 |
| Income before income tax expense | 51,608 | 62,505 |
| Income tax expense | 9,633 | 12,668 |
| Net income | \$ 41,975 | \$ 49,837 |

The accompanying notes are an integral part of these consolidated financial statements.

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank
Consolidated Statements of Comprehensive Loss
Years Ended March 31, 2023 and 2022

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|--------------------|--------------------|
| Net income | \$ 41,975 | \$ 49,837 |
| Other comprehensive (loss) income : | | |
| Unrealized losses on securities available for sale: | | |
| Unrealized losses on securities available for sale, net of tax of \$27,872 and \$32,114, respectively | (104,616) | (120,808) |
| Reclassification adjustment for realized losses (gains) on securities sold included in net income, net of tax of (\$833) and \$10, respectively [1] | 3,135 | (38) |
| Unrealized gains (losses) on postretirement plans, net of tax of (\$13) and \$11, respectively | 48 | (44) |
| Unrealized gains on interest rate swaps, net of tax of (\$305) and (\$365), respectively | 1,147 | 1,373 |
| Other comprehensive loss | <u>(100,286)</u> | <u>(119,517)</u> |
| Total comprehensive loss | <u>\$ (58,311)</u> | <u>\$ (69,680)</u> |

[1] Classified in the consolidated statements of loss in net gain on sales of investment securities.

The accompanying notes are an integral part of these consolidated financial statements.

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank
Consolidated Statements of Changes in Capital
Years Ended March 31, 2023 and 2022

| <i>(in thousands of dollars)</i> | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
|--|------------------------------|--|-------------------|
| Balance, March 31, 2021 | \$ 519,942 | \$ 151 | \$ 520,093 |
| Net income | 49,837 | - | 49,837 |
| Other comprehensive income (loss) | | | |
| Unrealized losses on securities available for sale | - | (120,846) | (120,846) |
| Unrealized losses on postretirement plans | - | (44) | (44) |
| Unrealized gains on interest rate swaps | - | 1,373 | 1,373 |
| Total comprehensive loss | <u>49,837</u> | <u>(119,517)</u> | <u>(69,680)</u> |
| Balance, March 31, 2022 | <u>569,779</u> | <u>(119,366)</u> | <u>450,413</u> |
| Net income | 41,975 | - | 41,975 |
| Other comprehensive income (loss) | | | |
| Unrealized losses on securities available for sale | - | (101,481) | (101,481) |
| Unrealized gains on postretirement plans | - | 48 | 48 |
| Unrealized gains on interest rate swaps | - | 1,147 | 1,147 |
| Total comprehensive loss | <u>41,975</u> | <u>(100,286)</u> | <u>(58,311)</u> |
| Balance, March 31, 2023 | <u>\$ 611,754</u> | <u>\$ (219,652)</u> | <u>\$ 392,102</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank
Consolidated Statements of Cash Flows
Years Ended March 31, 2023 and 2022

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|---|-------------------|------------------|
| Cash flows from operating activities | | |
| Net income | \$ 41,975 | \$ 49,837 |
| Adjustments to reconcile net income to net cash provided by operating activities | | |
| Depreciation of premises and equipment | 12,821 | 11,730 |
| Amortization of intangible assets | 286 | 406 |
| Reduction in loan losses | (11,500) | - |
| Increase in cash surrender value of bank owned life insurance | (3,187) | (2,860) |
| Net loss (gain) on sales of investment securities | 3,968 | (48) |
| Net recognized loss on equity securities | 728 | 657 |
| Net amortization of premiums on securities available for sale | 9,742 | 10,697 |
| Loans originated for resale | (140,753) | (578,498) |
| Proceeds from sales of loans | 142,839 | 662,067 |
| Net gain on sale of loans, net of value of servicing rights retained | (2,571) | (4,541) |
| Net loss on sales of premises and equipment | 274 | 20 |
| Deferred income tax provision | 3,741 | 2,019 |
| Net decrease in other assets | 2,385 | 10,138 |
| Net increase in other liabilities | 12,519 | 1,259 |
| Net cash provided by operating activities | <u>73,267</u> | <u>162,883</u> |
| Cash flows from investing activities | | |
| Proceeds from sales and calls of securities available for sale | 105,119 | 28,513 |
| Proceeds from sales and calls of equity securities | 80 | 83 |
| Proceeds from maturities and prepayments of securities available for sale | 250,109 | 322,936 |
| Purchases of securities available for sale | (12,932) | (1,168,663) |
| Net proceeds from redemptions (purchases) of Federal Home Loan Bank of Boston stock | 816 | (309) |
| Net increase in loans | (735,323) | (122,614) |
| Purchases of premises and equipment | (24,838) | (24,253) |
| Proceeds from sales of premises and equipment | 5 | - |
| Purchases of bank owned life insurance | (10,000) | (10,000) |
| Proceeds from Bank owned life insurance | 2,299 | - |
| Contingent consideration paid for business acquisitions | - | (244) |
| Net cash used by investing activities | <u>(424,665)</u> | <u>(974,551)</u> |
| Cash flows from financing activities | | |
| Net increase in deposits | 140,906 | 791,076 |
| Net increase in short-term borrowed funds | 370,936 | 23,669 |
| Long-term borrowed funds repaid | (460) | (5,875) |
| Net cash provided by financing activities | <u>511,382</u> | <u>808,870</u> |
| Net increase (decrease) in cash and cash equivalents | 159,984 | (2,798) |
| Cash and cash equivalents at beginning of year | 66,494 | 69,292 |
| Cash and cash equivalents at end of year | <u>\$ 226,478</u> | <u>\$ 66,494</u> |
| Supplemental disclosures of cash flow information | | |
| Cash paid during the year for | | |
| Interest | \$ 43,460 | \$ 8,963 |
| Income taxes | 7,512 | 10,344 |
| Noncash investing and financing activities | | |
| Transfer from loans to other real estate owned | \$ - | \$ 4,722 |
| Premises and equipment included in accounts payable | 63 | 89 |
| ROU assets recorded upon adoption of ASU No. 2016-02 | 21,055 | - |
| Lease liabilities recorded upon adoption of ASU No. 2016-02 | (21,055) | - |

The accompanying notes are an integral part of these consolidated financial statements.

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank

Notes to Consolidated Financial Statements

March 31, 2023 and 2022

(in thousands of dollars)

1. Summary of Significant Accounting Policies

Basis of Presentation

Bangor Bancorp, MHC (the Company) is a mutual holding company and the parent of Bangor Savings Bank (the Bank), a wholly-owned Maine-chartered stock universal bank.

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America (GAAP) and to general practice within the banking industry. The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, the Bank. All significant intercompany balances and transactions have been eliminated in consolidation. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the balance sheet date and income and expenses for the period. Material estimates that are particularly susceptible to change in the near term relate to the determination of the allowance for loan losses (ALL), the value of loan servicing rights, classification of unrealized losses on investment securities, other real estate owned, allocation of consideration in acquisitions, and goodwill and intangible asset valuations.

Business

The Company is subject to supervision and examination by the Board of Governors of the Federal Reserve System (the Federal Reserve). It files reports with the Federal Reserve on a quarterly basis.

The Bank is subject to supervision and examination by the Federal Deposit Insurance Corporation (the FDIC) and the State of Maine Bureau of Financial Institutions. It files reports with the FDIC on a quarterly basis.

The Company provides various services to individuals, including checking, NOW, savings, money market, and time deposit accounts; debit cards; electronic, digital, and mobile banking; secured and unsecured consumer and personal loans; mortgage loans; other credit services; investment management and trust services; brokerage services; and insurance services.

The Company provides various services to businesses and governmental units, including demand, savings, money market, and time deposit accounts; electronic, digital, and mobile banking; merchant card services; payroll services; cash management and payment solution services; investment management and trust services; brokerage services; insurance services; and also originates commercial real estate and other types of commercial and municipal loans.

The Company earns interchange fees from cardholder transactions conducted through a payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder.

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank

Notes to Consolidated Financial Statements

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(in thousands of dollars)

The Company's primary market area covers the States of Maine and New Hampshire.

Bangor Wealth Management of New Hampshire, LLC (WM-NH), a wholly-owned subsidiary of the Bank, is a state chartered trust company incorporated in April 2020 and headquartered in Concord, New Hampshire. WM-NH is engaged to act as investment advisor, trustee, and named custodian for customers of the Bank.

The Company earns payroll fees from its contracts with customers to provide payroll services. These fees are primarily earned over time as the Company provides the contracted monthly or quarterly services. Fees are generally assessed based on the agreed upon contract of services and fees with the customer.

Cash and Cash Equivalents

The Company's cash and due from bank accounts, at times, may exceed federally insured limits. Pursuant to Regulation F issued by the Federal Reserve, the Company monitors the financial health and capital ratios of all of its correspondent banks and believes it is not exposed to any significant risk on cash and cash equivalents. The Company has not experienced any losses in such accounts to date.

The Company, from time to time, is required to maintain reserves of vault cash or deposits with the Federal Reserve Bank (FRB). There was no reserve requirement as of March 31, 2023 and 2022.

Investment Securities

Debt securities are classified in three categories and accounted for as follows: debt securities that the Company has the positive intent and ability to hold to maturity are classified as held to maturity and reported at amortized cost; debt securities that are bought and held principally for the purpose of selling them in the near term are classified as trading and reported at fair value with unrealized gains and losses included in earnings; and debt securities not classified as either held to maturity or trading are classified as available for sale and reported at fair value with unrealized gains and losses excluded from earnings and reported as other comprehensive income (loss), net of tax.

Premiums and discounts on investment securities are amortized or accreted to income over the expected life of the investment using a method that approximates the level yield method. Gains and losses on the sale of securities are recognized on a specific identification basis. For individual debt securities where the Company does not intend to sell the security and it is more likely than not that the Company will not be required to sell the security before recovery of its amortized cost basis, the other-than-temporary decline in the fair value of the debt security related to 1) credit loss is recognized in earnings and 2) other factors is recognized in other comprehensive income (loss). Credit loss is deemed to exist if the present value of expected future cash flows is less than the amortized cost basis of the debt security. For individual debt securities where the Company intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost, the other-than-temporary impairment is recognized in earnings equal to the entire difference between the security's cost basis and its fair value at the balance sheet date.

Equity securities are carried at estimated fair value with changes in fair value and realized gains and losses reported in non-interest income in the consolidated statements of income.

Bangor Bancorp, MHC and its Subsidiary, Bangor Savings Bank
Notes to Consolidated Financial Statements
March 31, 2023 and 2022

(in thousands of dollars)

Derivative Instruments and Hedging Activities

The Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

At the inception of a derivative contract, the Company designates the derivative as one of two types based on the Company's intentions and belief as to likely effectiveness as a hedge. These two types are (1) a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment ("fair value hedge"), or (2) a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge"). For a fair value hedge, the gain or loss on the derivative, as well as the offsetting loss or gain on the hedged item, are recognized in current earnings as fair values change. For a cash flow hedge, the gain or loss on the derivative is reported in other comprehensive income and is reclassified into earnings in the same periods during which the hedged transaction affects earnings. For both types of hedges, changes in the fair value of derivatives that are not highly effective in hedging the changes in fair value or expected cash flows of the hedged item are recognized immediately in current earnings.

Derivative contracts receive hedge accounting treatment only if they are designated as a hedge and are expected to be, and are, effective in substantially reducing interest rate risk arising from the assets and liabilities identified as exposing the Company to risk. Those derivative financial contracts that do not meet the hedging criteria discussed below would be classified as trading activities and would be recorded at fair value with changes in fair value recorded in noninterest income. Derivative contracts must meet specific effectiveness tests (i.e., over time the change in their fair values due to the designated hedge risk must be within 80 to 125% of the opposite change in the fair values of the hedged assets or liabilities). Changes in fair value of the derivative contracts must be effective at offsetting changes in the fair value of the hedged items due to the designated hedge risk during the term of the hedge. Further, if the underlying financial instrument differs from the hedged asset or liability, there must be a clear economic relationship between the prices of the two financial instruments. If periodic assessment indicates derivatives no longer provide an effective hedge, the derivatives contracts would be closed out and settled or classified as a trading activity.

The Company's objective in using derivatives is to add stability to interest income and to manage its exposure to adverse interest rate movements or other identified risks. To accomplish this objective, the Company periodically uses interest rate caps, floors, and swaps as part of its cash flow hedging strategy. Interest rate caps, floors, and swaps designated as cash flow hedges protect the Company against movements in interest rates above or below the instruments' strike rates over the life of the agreements. As of March 31, 2023 and 2022, other derivatives that are not designated as cash flow hedges because they do not meet strict hedge accounting requirements are likewise used to manage the Company's exposure to interest rate movements and other identified risks, and are not speculative. The Company does not use derivatives for trading or speculative purposes.

The Company enters into commitments to originate loans whereby the interest rate on the loan is determined prior to funding (rate lock commitments). Rate lock commitments on mortgage loans that are intended to be sold are considered to be derivatives. Accordingly, such commitments, along with any related fees received from potential borrowers, are recorded at fair value in derivative assets or liabilities, with changes in fair value recorded in the net gain or loss on sale of mortgage loans. Fair

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(in thousands of dollars)

value is based on fees currently charged to enter into similar agreements, and for fixed-rate commitments also considers the difference between current levels of interest rates and the committed rates.

During the period from the rate lock commitment date to the ultimate sale of the loan, the Company is subject to the risk of interest rate changes. In an effort to mitigate such risk, the Company enters into forward sale commitments in the secondary markets, which are considered to be derivatives. Accordingly, such commitments are recorded at fair value in derivative assets or liabilities, with the changes in fair value recorded in the net gain or loss on sale of mortgage loans. Fair value is based on quoted market prices for similar instruments in the secondary markets.

Commitments to Extend Credit

In the ordinary course of business, the Company has entered into commitments to extend credit. Except as disclosed above, such financial instruments are recorded in the financial statements when they are funded.

Loans Held for Sale

Residential mortgage loans originated for sale are classified as held for sale. These loans are specifically identified and carried at lower of cost or fair value as of each balance sheet date. The fair value includes the servicing value of the loans as well as any accrued interest. Gains and losses from sales of residential mortgages held for sale are recognized on the trade date and recorded as mortgage sales in non-interest income.

Loans

Loans are reported at their principal amount outstanding, net of any unearned discount or deferred loan fees and costs.

Interest on loans is taken into income using methods which report income earned in relation to the balances of loans outstanding. The accrual of interest income on problem loan accounts ceases when collectability within a reasonable period of time becomes doubtful. Cash payments received on non-accrual loans, which may include impaired loans, are applied to reduce the loan's principal balance until the remaining principal is deemed collectible, after which interest is recognized when collected. Nonaccrual loans may be returned to accrual status when principal and interest payments are not delinquent and the risk characteristics of the loan have improved to the extent that there no longer exists a concern as to the collectability of principal.

Loan origination fees and certain direct origination costs are deferred and recognized in interest income as an adjustment to the yield over the life of the related loans. The Company amortizes these amounts using the effective yield method. When loans are sold or paid off, the remaining unamortized fees and costs are transferred to interest income.

Allowance for Loan Losses

The ALL is maintained at a level determined to be adequate by management to absorb future charge-offs of loans previously deemed partially or wholly uncollectible. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed.

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March 31, 2023 and 2022

(in thousands of dollars)

Arriving at an appropriate level of ALL necessarily involves a high degree of judgment. The main considerations in this evaluation are prior loan loss experience, the characteristics and size of the loan portfolio, business and economic conditions and trends in loan delinquencies, and net charge-offs. Although management uses available information to establish the ALL on loans, future additions to the allowance may be necessary based on estimates that are susceptible to significant change as a result of changes in economic conditions and other factors. In addition, periodic review of the Company's ALL is performed by various regulatory agencies as part of their examination process. These agencies may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

Impaired loans are commercial, commercial real estate, and individually significant residential mortgage and consumer loans for which it is probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan agreement or the loan is delinquent 90 days or more. Loans less than 90 days delinquent are deemed to have an insignificant delay in payment and are generally not considered impaired based on their delinquent status. Loans more than 30 days past due are considered delinquent. Creditors are generally required to account for impaired loans, except those loans that are accounted for at fair value or at lower of cost or fair value, at the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair market value of collateral. If appropriate, a valuation reserve is established to recognize the difference between the recorded investment and the present value. Impairment of troubled debt restructurings is measured using the rate of interest of the original loan.

Purchased credit-impaired loans are initially carried at fair value with no ALL. The estimated fair value contains both accretable and nonaccretable components. The accretable component is amortized as an adjustment to the related loan yield over the average life of the loan. The nonaccretable component represents a probable loss due to credit risk and is reviewed by management periodically and adjusted as deemed necessary to reflect changes in the present value of expected cash flows. If the present value of expected cash flows is less than the carrying amount, a loss is recorded as a provision for loan losses. If the present value of expected cash flows is greater than the carrying amount, it is recognized as part of future interest income.

Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation. Buildings, leasehold improvements, equipment, and furniture and fixtures are depreciated under the straight-line method over the estimated lives of the assets.

Expenditures for premises, equipment, renewals, and betterments that extend the useful life of assets are capitalized. Expenditures for maintenance and repairs are charged to expense. When items are disposed, the cost and accumulated depreciation are eliminated and gains or losses are included in income.

Bank Owned Life Insurance (BOLI)

BOLI represents life insurance on the lives of certain employees who have provided positive consent allowing the Company to be the primary beneficiary of such policies. Increases in the cash value of the policies, net of insurance costs, as well as net insurance proceeds received, are recorded in non-interest income, and are not subject to income taxes.

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Goodwill

In connection with acquisitions of other companies, the Company records as an asset on its financial statements goodwill, an intangible asset which is equal to the excess of the purchase price which it pays for another company over the estimated fair value of the net assets acquired. The Company records any other acquired intangible asset apart from goodwill if that asset arises from contractual or other legal rights. The Company does not amortize goodwill, but rather tests it for impairment at least annually, or whenever events or changes in circumstances indicate that the carrying amount of the asset may not be fully recoverable.

Intangible Assets

The Company records acquired intangible assets (other than goodwill) with finite lives as an asset on its financial statements. These intangible assets include customer relationships acquired in connection with the acquisition of other companies. The value of identifiable intangible assets is determined using historical financial results, estimated valuation multiple factors, and other management estimates, all of which are subject to change based on changes in economic conditions and other factors. Intangible assets are amortized to expense under the straight-line method over their estimated economic useful lives ranging from 5 to 15 years, and are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be fully recoverable.

Loan Servicing Rights

Loan servicing rights are initially recorded at fair value and amortized in proportion to, and over the period of, estimated net servicing revenues. Impairment of loan servicing rights is assessed based on the fair value of those rights. Fair values are estimated using a discounted cash flow model based on a current market interest rate. For purposes of measuring impairment, the rights are stratified by institutional investor, and valued taking into consideration the following predominant risk characteristics of the underlying loans: interest rate, term, period of origination, and prepayment speed. The most recent valuation model utilizes a discount rate of 12% and prepayment assumptions based on Bloomberg long-term projections as of March 31, 2023. The amount of impairment recognized is the amount by which the capitalized loan servicing rights for a stratum exceed their fair value.

Other Real Estate Owned (OREO)

OREO is comprised of properties or other assets acquired through (1) foreclosure proceedings, or (2) acceptance of a deed or title in lieu of foreclosure. OREO is initially recorded at fair value of the collateral less estimated costs to sell. Losses arising from the acquisition of such properties are charged against the ALL. Expenses incurred in connection with maintaining these assets, subsequent write-downs, and gains or losses recognized upon sale are included in non-interest income or non-interest expense.

Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase are treated as collateralized financing transactions and are reported at the amounts at which the securities will be subsequently repurchased, plus accrued interest. The value of securities is monitored, and additional collateral may be pledged when considered appropriate to protect Company creditors against credit exposure.

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Income Taxes

The Company recognizes taxes under the asset and liability method of accounting. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Deferred tax assets are reduced by a valuation allowance if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Company releases income tax effects from accumulated other comprehensive income (loss) when the associated transaction is recognized in earnings.

Postretirement Benefits

The Company accrues for postretirement benefits other than pensions during the years that employees render service, instead of when benefits are paid.

Consolidated Statements of Cash Flows

For purposes of the consolidated statements of cash flows, the Company considers cash on hand, amounts due from banks, federal funds sold, and other short-term investments as cash and cash equivalents. Generally, federal funds are purchased and sold for one-day periods.

Legal Contingencies

Various legal claims may arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements.

Recently Issued Accounting Pronouncements

In February 2016, the FASB issued ASU No. 2016-02, "*Leases (Topic 842)*." The ASU was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. In June 2020, the FASB issued ASU No. 2020-05, which delays the effective date of this ASU to fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022. The Company adopted this ASU effective April 1, 2022, and it did not have a material effect on the Company's consolidated financial statements.

In June 2016, the FASB issued ASU No. 2016-13, "*Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*." Under the new guidance, which will replace the existing incurred loss model of recognizing credit losses, banks and other lending institutions will be required to recognize the full amount of expected credit losses. The new guidance, which is referred to as the current expected credit loss model, requires that expected credit losses for financial assets held at the reporting date that are accounted for at amortized cost be measured and recognized based on historical experience and current and reasonably supportable forecasted conditions to reflect the full amount of expected credit losses. A modified version of these requirements also applies to debt securities classified as available for sale. The ASU is effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. The Company is evaluating the potential impact of the ASU on its consolidated financial statements and anticipates the ASU may have a material impact. Upon implementation on April 1, 2023, the Company will record all necessary journal entries and related processes, procedures, and policies will

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be updated. Assessment of the impact of adopting this standard is still in process and the Company anticipates having the new guidance fully adopted by June 30, 2023.

In July 2018, the FASB issued ASU No. 2018-11, “*Leases – Targeted Improvements*,” to provide entities with relief from the costs of implementing certain aspects of the new leasing standard, ASU No. 2016-02. Specifically, under the amendments in this ASU: (1) entities may elect not to recast the comparative periods presented when transitioning to the new leasing standard, and (2) lessors may elect not to separate lease and non-lease components when certain conditions are met. The amendments have the same effective date as ASU No. 2020-05. The Company adopted this ASU in conjunction with ASU No. 2020-05 effective April 1, 2022, and it did not have a material effect on the Company’s consolidated financial statements.

In March 2020, the FASB issued ASU No. 2020-04, “*Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*” This ASU provides temporary optional expedients and exceptions to GAAP guidance on contract modifications and hedge accounting to ease the financial reporting burdens of the expected market transition from the London Inter-Bank Offering Rate (LIBOR) and other interbank offered rates to alternative reference rates, such as Secured Overnight Financing Rate (SOFR). For instance, companies can elect not to apply certain modification accounting requirements to contracts affected by reference rate reform, if certain criteria are met. A company that makes this election would not have to re-measure the contracts at the modification date or reassess a previous accounting determination. Companies can also elect various optional expedients that would allow them to continue applying hedge accounting for hedging relationships affected by reference rate reform, if certain criteria are met. Finally, companies can make a one-time election to sell and/or reclassify held-to-maturity debt securities that reference an interest rate affected by reference rate reform. This ASU is effective for all entities as of March 12, 2020 through December 31, 2022. The FASB included a sunset provision within Topic 848 based on the expectations of when the London Interbank Offered Rate (LIBOR) would cease being published. At the time that ASU 2020-04 was issued, the UK Financial Conduct Authority (FCA) had established its intent that it would no longer be necessary to persuade, or compel, banks to submit to LIBOR after December 31, 2021. As a result, the sunset provision was set for December 31, 2022, 12 months after expected cessation date of all currencies and tenors of LIBOR. In March 2021, the FCA announced that the intended cessation date of the overnight 1-, 3-, 6-, and 12-month tenors of USD LIBOR would be June 30, 2023, which is beyond the current sunset date of Topic 848. Because the current relief in Topic 848 may not cover a period of time during which a significant number of modifications may take place, the amendments in ASU No. 2022-06 *Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848* issued in December 2022 defer the sunset date of Topic 848 from December 31, 2022 to December 31, 2024, after which entities will no longer be permitted to apply the relief in Topic 848. The Company is currently evaluating all of its contracts, hedging relationships, and other transactions that will be affected by rates that are being discontinued and determining which elections need to be made.

In March 2022, the FASB issued ASU No. 2022-02, “*Financial Instruments – Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures*”, which eliminates the accounting guidance for troubled debt restructurings, while enhancing disclosure requirements for certain loan refinancings and restructurings by creditors when a borrower is experiencing financial difficulty. ASU No. 2022-02 is effective for fiscal years, and interim periods within those fiscal years, beginning

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after December 15, 2022. ASU No. 2022-02 is not expected to have a material impact on the Company's consolidated financial statements.

Subsequent Events

For purposes of the preparation of these financial statements in conformity with GAAP, the Company has considered transactions or events occurring through June 12, 2023, which was the date the financial statements were available to be issued.

2. Investment Securities

A summary of investment securities available for sale as of March 31, 2023, follows:

| | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
|---|---------------------|---------------------|----------------------|---------------------|
| U.S. government and government sponsored enterprise (GSE) obligations | | | | |
| Maturing within 1 year | \$ - | \$ - | \$ - | \$ - |
| Maturing after 1 year but within 5 years | 151,681 | - | (15,423) | 136,258 |
| Maturing after 5 years but within 10 years | 65,563 | - | (12,295) | 53,268 |
| Maturing after 10 years but within 20 years | 4,915 | - | (1,168) | 3,747 |
| Other bonds and obligations | | | | |
| Maturing within 1 year | 2,671 | 1 | (4) | 2,668 |
| Maturing after 1 year but within 5 years | 83,581 | 91 | (5,457) | 78,215 |
| Maturing after 5 years but within 10 years | 65,807 | - | (9,608) | 56,199 |
| Maturing after 10 years but within 20 years | 27,529 | 3 | (4,262) | 23,270 |
| Mortgage-backed securities | | | | |
| Government and GSE issued and guaranteed | 1,755,988 | 106 | (232,189) | 1,523,905 |
| | <u>\$ 2,157,735</u> | <u>\$ 201</u> | <u>\$ (280,406)</u> | <u>\$ 1,877,530</u> |

The amortized cost and fair value of debt securities are shown by contractual maturity. Issuers may have the right to call or prepay obligations with or without call or prepayment penalties. This right may cause actual maturities to differ from the contractual maturities summarized above. As of March 31, 2023, the amortized cost of the Company's investment securities with call or prepayment features was \$1,962,965. Actual maturities may differ from contractual maturities on agency MBS because the mortgages underlying the securities may be prepaid, usually without any penalties. Therefore, these agency MBS are shown separately and not included in the contractual maturity categories in the above maturity summary.

Within the available for sale investment securities portfolio, net proceeds from the sales and calls of investment securities for the year ended March 31, 2023, were \$105,119. The resulting realized gains and losses for the year ended March 31, 2023, were \$0 and \$3,968, respectively.

As of March 31, 2023, securities with an amortized cost of \$1,469,917 were pledged to secure borrowed funds, public deposits, and for other purposes as compared with \$914,375 as of March 31, 2022.

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As of March 31, 2023, investments with unrealized losses and the length of time they have been in a continuous loss position are as follows:

| | Less than 12 months | | 12 months or more | |
|-------------------------------------|---------------------|-------------------|---------------------|---------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| U.S. government and GSE obligations | \$ - | \$ - | \$ 193,272 | \$ (28,886) |
| Other bonds and obligations | 32,961 | (2,596) | 107,989 | (16,735) |
| Mortgage-backed securities | 74,305 | (2,410) | 1,433,186 | (229,779) |
| | <u>\$ 107,266</u> | <u>\$ (5,006)</u> | <u>\$ 1,734,447</u> | <u>\$ (275,400)</u> |

The aggregate decline in the market value of these securities has been deemed temporary due to factors supporting the recoverability of the respective investments. Factors considered include changes in market interest rates, credit ratings, overall financial health of the investee and other pertinent information.

A summary of investment securities available for sale as of March 31, 2022, follows:

| | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
|---|---------------------|------------------|---------------------|---------------------|
| U.S. government and GSE obligations | | | | |
| Maturing within 1 year | \$ - | \$ - | \$ - | \$ - |
| Maturing after 1 year but within 5 years | 137,651 | - | (8,223) | 129,428 |
| Maturing after 5 years but within 10 years | 99,720 | - | (11,189) | 88,531 |
| Maturing after 10 years but within 20 years | 4,907 | - | (709) | 4,198 |
| Other bonds and obligations | | | | |
| Maturing within 1 year | 5,095 | 13 | - | 5,108 |
| Maturing after 1 year but within 5 years | 72,270 | 165 | (3,117) | 69,318 |
| Maturing after 5 years but within 10 years | 72,195 | 294 | (3,550) | 68,939 |
| Maturing after 10 years but within 20 years | 35,499 | 49 | (3,053) | 32,495 |
| Mortgage-backed securities | | | | |
| Government and GSE issued and guaranteed | 2,094,583 | 2,642 | (124,768) | 1,972,457 |
| | <u>\$ 2,521,920</u> | <u>\$ 3,163</u> | <u>\$ (154,609)</u> | <u>\$ 2,370,474</u> |

Within the available for sale investment securities portfolio, net proceeds from the sales and calls of investment securities for the year ended March 31, 2022, were \$28,513. The resulting realized gains and losses for the year ended March 31, 2022, were \$50 and \$2, respectively.

As of March 31, 2022, investments with unrealized losses and the length of time they have been in a continuous loss position are as follows:

| | Less than 12 months | | 12 months or more | |
|-------------------------------------|---------------------|--------------------|-------------------|--------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| U.S. government and GSE obligations | \$ 117,814 | \$ (7,281) | \$ 104,343 | \$ (12,839) |
| Other bonds and obligations | 127,371 | (7,410) | 15,543 | (2,310) |
| Mortgage-backed securities | 1,269,320 | (69,783) | 485,227 | (54,986) |
| | <u>\$ 1,514,505</u> | <u>\$ (84,474)</u> | <u>\$ 605,113</u> | <u>\$ (70,135)</u> |

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The aggregate decline in the market value of these securities has been deemed temporary due to factors supporting the recoverability of the respective investments. Factors considered include changes in market interest rates, credit ratings, overall financial health of the investee, and other pertinent information.

3. Loans

A summary of the composition of the loan portfolio as of March 31 follows:

| | 2023 | 2022 |
|-------------------------|---------------------|---------------------|
| Residential real estate | \$ 2,147,878 | \$ 1,665,672 |
| Commercial real estate | 1,446,847 | 1,363,467 |
| Commercial | 606,014 | 512,656 |
| Consumer installment | 31,799 | 31,547 |
| Consumer revolving | 479,674 | 406,764 |
| Total loans | <u>4,712,212</u> | <u>3,980,106</u> |
| Net deferred fees | <u>(2,322)</u> | <u>(2,865)</u> |
| | <u>\$ 4,709,890</u> | <u>\$ 3,977,241</u> |

The Company grants residential, commercial, and consumer loans to customers located primarily throughout Maine and New Hampshire. Collateral on these loans typically consists of residential or commercial real estate, or personal property. Although the loan portfolio is diversified, the ability of the Company's customers to honor their contracts is largely dependent on economic conditions in the area, especially in the real estate sector.

Certain trustees and officers of the Company, including their related interests, are borrowers of the Company. Such loans are made in the ordinary course of business at the Company's normal credit terms, including interest rates and collateralization.

An analysis of aggregate loan activity to these related parties for the years ended March 31 follows:

| | 2023 | 2022 |
|-----------------------------------|------------------|------------------|
| Beginning balance | \$ 52,550 | \$ 47,807 |
| Loans made/advanced and additions | 567 | 9,379 |
| Repayments and reductions | <u>(3,627)</u> | <u>(4,636)</u> |
| Ending balance | <u>\$ 49,490</u> | <u>\$ 52,550</u> |

As of March 31, 2023, all loans to related parties were performing in accordance with their contractual terms.

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Information on the past-due status of loans as of March 31, 2023, is presented in the following table:

| | 30 - 59 days Past Due | 60 - 89 days Past Due | 90 Days and Greater | Total Past Due | Current | Total Loans Outstanding | Loans > 90 Days Past Due and Accruing | Non- Accrual Loans |
|-------------------------|--------------------------------|--------------------------------|---------------------------|----------------------|---------------------|----------------------------|---|--------------------------|
| Residential real estate | \$ 3,311 | \$ 441 | \$ 111 | \$ 3,864 | \$ 2,144,014 | \$ 2,147,878 | \$ - | \$ 613 |
| Commercial real estate | 347 | - | 122 | 469 | 1,446,378 | 1,446,847 | - | 1,328 |
| Commercial | 292 | 212 | 110 | 614 | 605,401 | 606,014 | - | 614 |
| Consumer installment | 112 | 3 | 9 | 124 | 31,675 | 31,799 | - | 7 |
| Consumer revolving | 591 | 155 | 89 | 835 | 478,839 | 479,674 | - | 89 |
| Total | <u>\$ 4,653</u> | <u>\$ 811</u> | <u>\$ 441</u> | <u>\$ 5,906</u> | <u>\$ 4,706,307</u> | <u>\$ 4,712,212</u> | <u>\$ -</u> | <u>\$ 2,651</u> |

Information on the past-due status of loans as of March 31, 2022, is presented in the following table:

| | 30 - 59 days Past Due | 60 - 89 days Past Due | 90 Days and Greater | Total Past Due | Current | Total Loans Outstanding | Loans > 90 Days Past Due and Accruing | Non- Accrual Loans |
|-------------------------|--------------------------------|--------------------------------|---------------------------|----------------------|---------------------|----------------------------|---|--------------------------|
| Residential real estate | \$ 2,342 | \$ 245 | \$ 307 | \$ 2,894 | \$ 1,662,778 | \$ 1,665,672 | \$ - | \$ 873 |
| Commercial real estate | 293 | - | 960 | 1,253 | 1,362,214 | 1,363,467 | - | 2,210 |
| Commercial | 273 | 32 | 128 | 433 | 512,223 | 512,656 | - | 748 |
| Consumer installment | 92 | 11 | 21 | 124 | 31,423 | 31,547 | - | 24 |
| Consumer revolving | 440 | 42 | 657 | 1,139 | 405,624 | 406,764 | - | 1,123 |
| Total | <u>\$ 3,440</u> | <u>\$ 330</u> | <u>\$ 2,073</u> | <u>\$ 5,843</u> | <u>\$ 3,974,262</u> | <u>\$ 3,980,106</u> | <u>\$ -</u> | <u>\$ 4,978</u> |

A breakdown of impaired loans by category as of March 31, 2023, follows:

| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|-----------------------------------|------------------------|--------------------------------|----------------------|-----------------------------------|----------------------------------|
| With recorded allowance | | | | | |
| Residential real estate | \$ 856 | \$ 906 | \$ 105 | \$ 936 | \$ 35 |
| Commercial real estate | 367 | 383 | 53 | 283 | - |
| Commercial | 322 | 358 | 174 | 1,053 | - |
| Consumer installment | 163 | 163 | 31 | 157 | 8 |
| Consumer revolving | 130 | 130 | 19 | 175 | - |
| Ending balance | <u>1,838</u> | <u>1,940</u> | <u>382</u> | <u>2,604</u> | <u>43</u> |
| With no recorded allowance | | | | | |
| Residential real estate | 1,628 | 2,030 | - | 1,751 | 79 |
| Commercial real estate | 1,522 | 1,728 | - | 1,497 | 108 |
| Commercial | 3,983 | 4,137 | - | 2,798 | 234 |
| Consumer installment | 97 | 97 | - | 157 | 9 |
| Consumer revolving | 367 | 602 | - | 345 | - |
| Ending balance | <u>7,597</u> | <u>8,594</u> | <u>-</u> | <u>6,548</u> | <u>430</u> |
| Total impaired loans | <u>\$ 9,435</u> | <u>\$ 10,534</u> | <u>\$ 382</u> | <u>\$ 9,152</u> | <u>\$ 473</u> |

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A breakdown of impaired loans by category as of March 31, 2022, follows:

| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|-----------------------------------|------------------------|--------------------------------|----------------------|-----------------------------------|----------------------------------|
| With recorded allowance | | | | | |
| Residential real estate | \$ 873 | \$ 926 | \$ 107 | \$ 873 | \$ 40 |
| Commercial real estate | 807 | 904 | 653 | 562 | - |
| Commercial | 477 | 615 | 324 | 1,236 | 40 |
| Consumer installment | 158 | 158 | 110 | 160 | 4 |
| Consumer revolving | 138 | 137 | 6 | 167 | - |
| Ending balance | <u>2,453</u> | <u>2,740</u> | <u>1,200</u> | <u>2,998</u> | <u>84</u> |
| With no recorded allowance | | | | | |
| Residential real estate | 2,431 | 2,828 | - | 2,569 | 116 |
| Commercial real estate | 1,448 | 2,307 | - | 2,808 | 66 |
| Commercial | 2,813 | 2,990 | - | 2,508 | 193 |
| Consumer revolving | 548 | 769 | - | 442 | 14 |
| Ending balance | <u>7,240</u> | <u>8,894</u> | <u>-</u> | <u>8,327</u> | <u>389</u> |
| Total impaired loans | <u>\$ 9,693</u> | <u>\$ 11,634</u> | <u>\$ 1,200</u> | <u>\$ 11,325</u> | <u>\$ 473</u> |

As of March 31, 2023 and 2022, there were 4 and 3 loans, respectively, collateralized by residential real estate in the process of foreclosure with a total balance of \$211 and \$76, respectively.

4. Allowance for Loan Losses

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as Substandard or Doubtful and are impaired. An allowance is established when the discounted cash flows or collateral value of the impaired loan is less than the carrying value of that loan. The general component covers classified loans based on a thirty-six month rolling historical loss experience and non-classified loans, both adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses and reflects the margin of imprecision inherent in the underlying assumptions used to estimate specific and general losses in the portfolio.

The qualitative factors are determined based on the various risk characteristics of each portfolio segment. Risk characteristics relevant to each portfolio segment are as follows:

Residential real estate: All loans in this segment are collateralized by owner occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing price, will have an effect of the credit quality of this segment.

Commercial real estate: Loans in this segment are primarily income producing properties or properties occupied by businesses. The underlying cash flows generated by the properties are

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adversely impacted by a downturn in the economy as evidenced by increased vacancy rates or a general slowdown in business which, in turn, will have an effect on the credit quality of this segment. Management obtains rent rolls and business financial statements on an annual basis at least and continually monitors the cash flows of these loans.

Commercial: Loans in this segment are made to businesses and are generally secured by assets of the business. Repayment is expected from the cash flows of the business. A weakened economy, and a resultant decreased consumer spending, will have an effect on the credit quality in this segment.

Consumer: Repayment of the loans in this segment is generally dependent on the credit quality of the individual borrower.

The following table presents the activity in the ALL and select loan information by portfolio segment for the year ended March 31, 2023:

| ALL: | Residential Real Estate | Commercial Real Estate | Commercial | Consumer Installment | Consumer Revolving | Unallocated | Total |
|--|----------------------------|---------------------------|-------------------|-------------------------|-----------------------|--------------|---------------------|
| Beginning balance | \$ 14,993 | \$ 21,012 | \$ 6,810 | \$ 668 | \$ 3,775 | \$ 2,571 | \$ 49,829 |
| Loans charged off | - | (2,045) | (13) | (465) | (230) | - | (2,753) |
| Recoveries | 72 | 155 | 621 | 264 | 111 | - | 1,223 |
| Provision (credit) for loan and credit losses | (1,135) | (7,845) | (5,074) | 1 | 645 | 1,908 | (11,500) |
| Ending balance | <u>13,930</u> | <u>11,277</u> | <u>2,344</u> | <u>468</u> | <u>4,301</u> | <u>4,479</u> | <u>36,799</u> |
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | <u>105</u> | <u>53</u> | <u>174</u> | <u>31</u> | <u>19</u> | <u>-</u> | <u>382</u> |
| Ending balance: | | | | | | | |
| Collectively evaluated for impairment | <u>13,825</u> | <u>11,224</u> | <u>2,170</u> | <u>437</u> | <u>4,282</u> | <u>4,479</u> | <u>36,417</u> |
| Loans: | | | | | | | |
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | <u>2,484</u> | <u>1,889</u> | <u>4,304</u> | <u>260</u> | <u>497</u> | <u>-</u> | <u>9,434</u> |
| Ending balance: | | | | | | | |
| Collectively evaluated for impairment | <u>2,112,898</u> | <u>1,385,195</u> | <u>596,846</u> | <u>28,380</u> | <u>472,082</u> | <u>-</u> | <u>4,595,401</u> |
| Ending balance: | | | | | | | |
| Acquired loans | <u>32,496</u> | <u>59,763</u> | <u>4,864</u> | <u>3,159</u> | <u>7,095</u> | <u>-</u> | <u>107,377</u> |
| Loans ending balance: | <u>\$ 2,147,878</u> | <u>\$ 1,446,847</u> | <u>\$ 606,014</u> | <u>\$ 31,799</u> | <u>\$ 479,674</u> | <u>\$ -</u> | <u>\$ 4,712,212</u> |

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The following table presents the activity in the ALL and select loan information by portfolio segment for the year ended March 31, 2022:

| ALL: | Residential Real Estate | Commercial Real Estate | Commercial | Consumer Installment | Consumer Revolving | Unallocated | Total |
|--|----------------------------|---------------------------|-------------------|-------------------------|-----------------------|--------------|---------------------|
| Beginning balance | \$ 11,820 | \$ 20,273 | \$ 7,385 | \$ 844 | \$ 3,861 | \$ 4,553 | \$ 48,736 |
| Loans charged off | (21) | - | (432) | (405) | (77) | - | (935) |
| Recoveries | 146 | 1,020 | 440 | 249 | 173 | - | 2,028 |
| Provision (credit) for loan and credit losses | 3,048 | (282) | (582) | (20) | (182) | (1,982) | - |
| Ending balance | <u>14,993</u> | <u>21,011</u> | <u>6,811</u> | <u>668</u> | <u>3,775</u> | <u>2,571</u> | <u>49,829</u> |
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | <u>107</u> | <u>653</u> | <u>324</u> | <u>110</u> | <u>6</u> | <u>-</u> | <u>1,200</u> |
| Ending balance: | | | | | | | |
| Collectively evaluated for impairment | <u>14,886</u> | <u>20,358</u> | <u>6,487</u> | <u>558</u> | <u>3,769</u> | <u>2,571</u> | <u>48,629</u> |
| Loans: | | | | | | | |
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | <u>3,304</u> | <u>2,255</u> | <u>3,290</u> | <u>158</u> | <u>686</u> | <u>-</u> | <u>9,693</u> |
| Ending balance: | | | | | | | |
| Collectively evaluated for impairment | <u>1,625,173</u> | <u>1,297,565</u> | <u>492,973</u> | <u>27,449</u> | <u>398,481</u> | <u>-</u> | <u>3,841,641</u> |
| Ending balance: | | | | | | | |
| Acquired loans | <u>37,195</u> | <u>63,647</u> | <u>16,393</u> | <u>3,940</u> | <u>7,597</u> | <u>-</u> | <u>128,772</u> |
| Loans ending balance: | <u>\$ 1,665,672</u> | <u>\$ 1,363,467</u> | <u>\$ 512,656</u> | <u>\$ 31,547</u> | <u>\$ 406,764</u> | <u>\$ -</u> | <u>\$ 3,980,106</u> |

Risk Characteristics

The Company focuses on maintaining a well-balanced and diversified loan portfolio. Despite such efforts, it is recognized that credit concentrations may occasionally emerge as a result of economic conditions, changes in demand, loan growth, and runoff. To ensure that credit concentrations can be identified and monitored, all loans are assigned North American Industry Classification System Codes, and state and county codes. Shifts in concentrations are monitored by management.

To further identify loans with similar risk profiles, the Company categorizes each portfolio segment into classes by credit risk characteristic and applies a risk rating. Residential real estate consists primarily of conventional, first mortgages on residential properties in Maine, New Hampshire, and Massachusetts. The Company strives to underwrite all residential mortgage loans to secondary market standards. Commercial real estate is comprised of loans to Maine and New Hampshire businesses, primarily collateralized by owner-occupied real estate, while Commercial is primarily comprised of loans to Maine and New Hampshire businesses collateralized by accounts receivable, inventory, equipment, and other non-real estate assets. Commercial real estate loans typically have a maximum loan-to-value of 80% based upon current appraisal values at the time the loan is made. Consumer loans (installment and revolving) consist primarily of home equity lines of credit and loans on residential properties in Maine and New Hampshire.

The process of establishing the allowance for the Commercial portfolios begins when a loan officer initially assigns each loan a risk rating, using established credit criteria. Approximately 63% of

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Commercial outstandings and commitments are subject to review and validation annually by an independent consulting firm as well as periodically by the Company's loan committees and credit review function. The process of establishing the allowance for Residential and Consumer portfolios begins at origination when a risk rating is assigned based on the general characteristics of the loan. Risk ratings are changed in accordance with borrower performance, considering the impact of current and anticipated economic conditions on the borrower's overall financial condition considering the types of borrowers and/or lines of business. In determining the ability to collect certain loans, the Company considers the fair value of underlying collateral.

Risk ratings are assigned for all loans. Risk ratings are specifically used to provide a risk profile of the loan portfolio to identify trends, the relative levels of risk, and to support the development of strategic initiatives related to credit risk; to identify deteriorating loans, lending relationships and/or industries; and to reflect the probability that a specific loan customer may default on its obligation. The Company uses the following definitions when assessing risk:

1 Superior

Credits rated "1" are characterized by borrowers fully responsible for the loans with superior capacity to pay principal and interest. Loans rated "1" are typically secured by properly margined liquid collateral.

2 Excellent

Credits rated "2" are characterized by borrowers with strong capacity to pay principal and interest. Borrowers have strong levels of liquidity, earnings, and cash flow and consistent records of strong performance.

3 Very Good

Credits rated "3" are characterized by borrowers that exhibit very good credit strength and capacity to pay principal and interest.

4 Above Average

Credits rated "4" demonstrate above average credit strength with better than average and stable repayment sources.

5 Average

Credits rated "5" represent borrowers of more risk than loans rated 1-4, but borrowers that are considered average risk based on general credit worthiness.

6 Acceptable

Credits rated "6" represent borrowers that are generally acceptable but do not qualify for more favorable risk ratings. Borrowers may be more susceptible to adverse economic trends and cash flow is generally adequate to pay debt service.

7 Special Mention

Credits rated "7" represent loans of increasing risk that have developed a degree of uncertainty, expected to be temporary, but are potentially weak if the circumstances are not improved or the situation corrected.

8 Substandard

Loans in this category have a well-defined weakness such as deficit cash flow or operating losses that have affected, or may affect, the paying capacity of the borrower. Payment in full may rely on

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secondary repayment sources such as collateral liquidation or guarantor and the Company may incur some loss in the future if circumstances are not improved.

9 Doubtful

Loans in this category have the same weaknesses as those classified Substandard but collection in full is highly improbable based on current facts and circumstances. The probability of loss is high but because of certain important and specific pending factors that may work to the advantage and strengthening of the asset, its classification as loss is deferred until its more exact status may be determined.

The following table summarizes the risk ratings for the loan portfolio by portfolio segment, as of March 31, 2023:

| | Residential Real Estate | Commercial Real Estate | Commercial | Consumer Installment | Consumer Revolving | Total |
|---------------------------|----------------------------|---------------------------|-------------------|-------------------------|-----------------------|---------------------|
| Pass (Grades 1-6) | \$ 2,138,560 | \$ 1,427,580 | \$ 590,685 | \$ 31,431 | \$ 477,449 | \$ 4,665,705 |
| Special mention (Grade 7) | 2,833 | 3,545 | 6,136 | 90 | 651 | 13,255 |
| Substandard (Grade 8) | 6,485 | 15,722 | 9,190 | 278 | 1,574 | 33,249 |
| Doubtful (Grade 9) | - | - | 3 | - | - | 3 |
| Total | <u>\$ 2,147,878</u> | <u>\$ 1,446,847</u> | <u>\$ 606,014</u> | <u>\$ 31,799</u> | <u>\$ 479,674</u> | <u>\$ 4,712,212</u> |

The following table summarizes the risk ratings for the loan portfolio by portfolio segment, as of March 31, 2022:

| | Residential Real Estate | Commercial Real Estate | Commercial | Consumer Installment | Consumer Revolving | Total |
|---------------------------|----------------------------|---------------------------|-------------------|-------------------------|-----------------------|---------------------|
| Pass (Grades 1-6) | \$ 1,657,438 | \$ 1,323,641 | \$ 497,539 | \$ 31,122 | \$ 403,622 | \$ 3,913,362 |
| Special mention (Grade 7) | 2,395 | 23,574 | 6,431 | 31 | 1,160 | 33,591 |
| Substandard (Grade 8) | 5,839 | 16,252 | 8,678 | 394 | 1,982 | 33,145 |
| Doubtful (Grade 9) | - | - | 8 | - | - | 8 |
| Total | <u>\$ 1,665,672</u> | <u>\$ 1,363,467</u> | <u>\$ 512,656</u> | <u>\$ 31,547</u> | <u>\$ 406,764</u> | <u>\$ 3,980,106</u> |

The Company works proactively with borrowers experiencing financial difficulty to assist with loan repayments, accommodations, or modifications. In certain instances, the Company extends a troubled debt restructure (TDR) where the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. To determine whether or not a loan should be characterized as a TDR, management evaluates the circumstances of the loan by considering: past due status with any of its debt; whether the borrower has declared, or is in the process of declaring bankruptcy; if there is doubt that the borrower will continue as a "going concern"; and/or if the borrower is unable to refinance with another lender, and after consideration of these factors, grants a concession. Common types of concessions include maturity date extensions, payment deferral, and/or interest rate adjustment to below market pricing. Once a loan has been restructured as a TDR, it remains a restructured loan until paid in full. The Company applies the same interest accrual policy to TDRs as it does for all classes of loans. TDRs involve modifications or a reduction of either interest or principal.

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The following table summarizes TDRs as of March 31, 2023:

| | Number of Contracts | Current Balance | Specific Reserves |
|-------------------------|------------------------|--------------------|----------------------|
| Residential real estate | 28 | \$ 2,484 | \$ 105 |
| Commercial real estate | 6 | 561 | - |
| Commercial | 10 | 3,603 | - |
| Consumer installment | 6 | 260 | 31 |
| Consumer revolving | 10 | 497 | 19 |
| Total | <u>60</u> | <u>\$ 7,405</u> | <u>\$ 155</u> |

The following table summarizes TDRs as of March 31, 2022:

| | Number of Contracts | Current Balance | Specific Reserves |
|-------------------------|------------------------|--------------------|----------------------|
| Residential real estate | 32 | \$ 3,216 | \$ 107 |
| Commercial real estate | 11 | 1,592 | 102 |
| Commercial | 9 | 2,226 | 15 |
| Consumer installment | 5 | 259 | 110 |
| Consumer revolving | 13 | 646 | 6 |
| Total | <u>70</u> | <u>\$ 7,939</u> | <u>\$ 340</u> |

The following table shows loans placed on TDR status during the year ended March 31, 2023, by loan segment and the associated specific reserve included in the allowance for loan losses:

| | Number of Contracts | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment | Current Balance | Specific Reserves |
|------------------------|------------------------|---|--|--------------------|----------------------|
| Commercial real estate | 1 | \$ 142 | \$ 142 | \$ 138 | \$ - |
| Commercial | 3 | 15 | 16 | 11 | - |
| Consumer revolving | 1 | 9 | 10 | 8 | - |
| Total | <u>5</u> | <u>\$ 166</u> | <u>\$ 168</u> | <u>\$ 157</u> | <u>\$ -</u> |

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The following table shows loans placed on TDR status during the year ended March 31, 2022, by loan segment and the associated specific reserve included in the allowance for loan losses:

| | Number of Contracts | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment | Current Balance | Specific Reserves |
|-------------------------|------------------------|---|--|--------------------|----------------------|
| Residential real estate | 3 | \$ 539 | \$ 542 | \$ 537 | \$ 50 |
| Commercial real estate | 5 | 766 | 828 | 605 | - |
| Commercial | 2 | 974 | 974 | 967 | - |
| Consumer revolving | 2 | 155 | 155 | 150 | - |
| Total | 12 | \$ 2,434 | \$ 2,499 | \$ 2,259 | \$ 50 |

The following table shows TDR loans that defaulted during the year ended March 31, 2023, that were modified as TDRs within the 12 months prior to the payment default:

| | Number of Contracts | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment | Current Balance | Specific Reserves |
|-------------------------|------------------------|---|--|--------------------|----------------------|
| Residential real estate | 1 | \$ 21 | \$ 21 | \$ 15 | \$ - |
| Commercial real estate | 1 | 139 | 139 | 141 | - |
| Total | 2 | \$ 160 | \$ 160 | \$ 156 | \$ - |

The following table shows a TDR loan that defaulted during the year ended March 31, 2022, that was modified as a TDR within the 12 months prior to the payment default:

| | Number of Contracts | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment | Current Balance | Specific Reserves |
|------------------------|------------------------|---|--|--------------------|----------------------|
| Commercial real estate | 1 | \$ 238 | \$ 238 | \$ 53 | \$ - |
| Commercial | 1 | 25 | 25 | 20 | - |
| Total | 2 | \$ 263 | \$ 263 | \$ 73 | \$ - |

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5. Loan Servicing

The components of capitalized loan servicing rights as of March 31 are as follows:

| | 2023 | 2022 |
|-------------------|-----------------|-----------------|
| Beginning balance | \$ 6,002 | \$ 5,565 |
| Net additions | 902 | 1,706 |
| Amortization | <u>(958)</u> | <u>(1,269)</u> |
| Ending balance | <u>\$ 5,946</u> | <u>\$ 6,002</u> |

Loans serviced for others are not included on the accompanying consolidated balance sheets of the Company. The unpaid principal balance of loans serviced for others was \$857,130 and \$847,976 as of March 31, 2023 and 2022, respectively.

Custodial escrow balances, including those maintained in connection with the foregoing loan servicing, were \$6,609 and \$5,866 as of March 31, 2023 and 2022, respectively, and are included in savings accounts.

6. Premises and Equipment

Premises and equipment consists of the following as of March 31:

| | 2023 | 2022 |
|-------------------------------|-------------------|-------------------|
| Land | \$ 19,183 | \$ 16,390 |
| Premises | 184,527 | 181,497 |
| Furniture and equipment | 64,482 | 56,180 |
| Leasehold improvements | 7,771 | 7,303 |
| Construction-in-progress | <u>27,355</u> | <u>18,929</u> |
| Total premises and equipment | 303,318 | 280,299 |
| Less accumulated depreciation | <u>87,640</u> | <u>76,360</u> |
| | <u>\$ 215,678</u> | <u>\$ 203,939</u> |

7. Lease Commitments

The Company is obligated under a number of non-cancelable operating leases for branch and operations locations. Total rent expense incurred under all operating leases for the years ended March 31, 2023 and 2022, was \$1,646 and \$1,734, respectively.

The Company enters into operating leases in the normal course of business primarily for financial centers, back-office operations, locations, and information technology equipment. These leases have remaining lease terms of approximately 1 to approximately 27 years, some of which include renewal or termination options. The Company does not have any significant subleases nor finance leases.

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The following table summarizes the Company's right of use assets and lease liabilities as of March 31:

| | |
|---------------------|-------------|
| | <u>2023</u> |
| Right of use assets | \$ 20,824 |
| Lease liabilities | (21,055) |

There was no ROU lease impairment for the year ended March 31, 2023.

Operating lease cost for the year ended March 31, 2023 totaled \$1,877. Cash paid for amounts included in the measurement of lease liabilities totaled \$1,645.

Lease Obligations:

Future undiscounted lease payments for operating leases with initial terms of one year or more as of March 31, 2023 are as follows:

| | |
|-----------------------------------|------------------|
| 2024 | \$ 1,601 |
| 2025 | 1,631 |
| 2026 | 1,652 |
| 2027 | 1,578 |
| 2028 | 1,619 |
| Thereafter | <u>18,500</u> |
| Total undiscounted lease payments | 26,581 |
| Less: imputed interest | <u>(5,526)</u> |
| Net lease liabilities | <u>\$ 21,055</u> |

Supplemental Operating Lease Information:

| | |
|-------------------------------|-------|
| Remaining lease term (years): | |
| Maximum | 27 |
| Minimum | <1 |
| Maximum discount rate | 2.61% |
| Minimum discount rate | 1.59% |

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8. Intangible Assets

The following table shows identifiable intangible asset balances, net of amortization, included in other assets as of March 31:

| | 2023 | 2022 | Estimated Amortization Period (in Years) |
|--------------------------|----------------|----------------|---|
| Customer relationships | \$ 2,464 | \$ 2,464 | 7-15 |
| Intellectual property | 88 | 88 | 7 |
| Noncompete agreements | 25 | 25 | 5 |
| Accumulated amortization | <u>(2,367)</u> | <u>(2,081)</u> | |
| | <u>\$ 210</u> | <u>\$ 496</u> | |

Amortization expense of intangibles included in other expenses for the years ended March 31, 2023 and 2022, was \$286 and \$406, respectively. For the intangible assets as of March 31, 2023, the approximate annual future amortization expense is estimated to be \$153 in 2024, \$39 in 2025, \$15 in 2026, and \$3 in 2027.

9. Deposits

The following table shows deposit balances as of March 31:

| | 2023 | 2022 |
|-----------------------------------|---------------------|---------------------|
| Demand deposit accounts | \$ 1,501,218 | \$ 1,691,247 |
| NOW accounts | 1,103,553 | 1,038,448 |
| Savings accounts | 1,136,171 | 1,163,060 |
| Money market accounts | 1,110,206 | 1,347,102 |
| Time deposits - under \$250,000 | 348,627 | 347,720 |
| Time deposits - \$250,000 or more | <u>696,124</u> | <u>167,416</u> |
| | <u>\$ 5,895,899</u> | <u>\$ 5,754,993</u> |

Included within the table above are brokered deposits of \$581,952 and \$183,011 as of March 31, 2023 and 2022, respectively.

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The following table summarizes time deposits by maturity as of March 31:

| | 2023 | 2022 |
|---------------|---------------------|-------------------|
| Within 1 year | \$ 809,034 | \$ 322,213 |
| 1 to 2 years | 194,094 | 138,912 |
| 2 to 3 years | 16,459 | 27,184 |
| 3 to 4 years | 12,864 | 12,330 |
| 4 to 5 years | 12,300 | 14,497 |
| | <u>\$ 1,044,751</u> | <u>\$ 515,136</u> |

10. Borrowed Funds

Short-term borrowed funds consist of Federal funds purchased from correspondent banks as well as all advances from the Federal Home Loan Bank of Boston (FHLBB) and securities sold under agreements to repurchase (repurchase agreements) that have original maturities of less than one year. Typically, customer repurchase agreements have maturities of 30 days or less and are collateralized by mortgage-backed securities and U.S. Government obligations. Long-term borrowed funds represent long-term advances from the FHLBB with original maturities dates over one year.

The FHLBB advances were collateralized by all of the Company's FHLBB stock, a blanket pledge of certain eligible first lien mortgages against real property, and all funds placed in deposit accounts at the FHLBB.

The following table shows borrowed funds as of March 31:

| | 2023 | | 2022 | |
|---|---------------------|-----------------------------|-------------------|-----------------------------|
| | Amount | Weighted Average Rate | Amount | Weighted Average Rate |
| Short-term borrowed funds | | | | |
| Customer repurchase agreements | \$ 569,218 | 2.71 % | \$ 617,283 | 0.13 % |
| Federal Discount Window | 399,000 | 4.43 | - | 0.00 |
| Short Term Advances from Federal Home Loan Bank | 20,000 | 5.25 | - | 0.00 |
| | <u>988,218</u> | 3.46 | <u>617,283</u> | 0.13 |
| Long-term borrowed funds | | | | |
| Long-term advances from FHLBB | 14,288 | 1.50 | 14,748 | 1.50 |
| | <u>14,288</u> | 1.50 | <u>14,748</u> | 1.50 |
| Total borrowed funds | <u>\$ 1,002,506</u> | 3.43 % | <u>\$ 632,031</u> | 0.16 % |

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Long-term borrowed funds consisted of the following maturities as of March 31:

| | 2023 | | 2022 | |
|--------------------------------------|------------------|-----------------------|------------------|-----------------------|
| | Amount | Weighted Average Rate | Amount | Weighted Average Rate |
| Payable during year ending March 31, | | | | |
| 2023 | \$ - | - % | \$ 460 | 1.50 % |
| 2024 | 466 | 1.52 | 466 | 1.52 |
| 2025 | 473 | 1.53 | 473 | 1.53 |
| 2026 | 482 | 1.55 | 482 | 1.55 |
| 2027 | 1,028 | 2.97 | 1,028 | 2.97 |
| 2028 | 447 | 1.28 | 447 | 1.28 |
| Beyond 2028 | 11,392 | 1.38 | 11,392 | 1.37 |
| | <u>\$ 14,288</u> | 1.50 % | <u>\$ 14,748</u> | 1.50 % |

Based upon Company loans pledged to the FHLBB as of March 31, 2023, the Company has additional borrowing capacity with the FHLBB of up to \$890,328 subject to the purchase of up to \$26,710 of additional FHLBB stock. In addition, the Company had in place \$175,000 in unsecured Federal funds lines of credit with correspondent banks, of which \$175,000 was unused and available for use, and a credit facility of \$362,000 with the Federal Reserve Bank of Boston using commercial loans and municipal bonds as collateral, of which \$362,000 was unused and available for use. The Company also had in place a credit facility of \$475,665 through the Federal Reserve Bank Discount Window Bank Term Funding Program, using fixed-income investment securities as collateral, of which \$76,665 was unused and available for use.

11. Financial Instruments with Off-Balance-Sheet Risk

In the normal course of business, the Company is party to financial instruments with off-balance-sheet risk to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to originate and sell loans, commercial and standby letters of credit, interest rate cap contracts, and swap agreements entered into for the benefit of commercial customers. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheets. The contractual or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the above financial instruments is represented by the contractual amounts of the instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

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Approximate contractual or notional amounts of financial instruments with off-balance-sheet risk as of March 31 are as follows:

| | 2023 | 2022 |
|--|-------------|-------------|
| Commitments to originate loans | \$ 175,529 | \$ 259,769 |
| Unused lines of credit | | |
| Commercial | 680,248 | 480,522 |
| Home equity | 574,086 | 485,117 |
| Consumer/Standby | 23,145 | 23,209 |
| Overdraft protection | 38,698 | 38,952 |
| Commercial letters of credit | 3,020 | 2,422 |
| Financial standby letters of credit | 3,657 | 3,399 |
| FHLBB letters of credit | 504,945 | 321,285 |
| Performance standby letters of credit | 6,268 | 4,891 |
| Gross notional amounts of swap contracts | 749,524 | 455,062 |
| Business credit card recourse agreements | 270 | 270 |
| Derivative mortgage interest rate lock commitments | 21,266 | 32,644 |
| Derivative mortgage loan sale commitments | 33,301 | 45,845 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon the credit extension, is based on management's credit evaluation of the counterparty. Collateral held varies but may include residential and commercial real estate and, to a lesser degree, personal property, business inventory, and accounts receivable.

Commercial letters of credit are commitments to make payment on behalf of a customer. Financial standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. FHLBB letters of credit are guarantees issued by FHLBB to qualified public entities in lieu of deposit insurance for balances in excess of \$250. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Interest rate lock commitments are agreements to extend credit to borrowers at a specified rate for generally a 30-day or 60-day period for the origination and/or purchase of loans. Unfunded loans for which commitments have been entered into are called "pipeline loans." Some of these rate lock commitments will ultimately expire without being completed. To the extent that a loan is ultimately granted and the borrower ultimately accepts the terms of the loan, these rate lock commitments expose the Company to variability in their fair value due to changes in interest rates. If interest rates increase, the value of these rate lock commitments decreases. Conversely, if interest rates decrease, the value of these rate lock commitments increases.

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12. Employee Benefits

Defined Contribution Pension Plan

The Company has a defined contribution pension plan which covers substantially all employees. The total expense associated with this plan for the years ended March 31, 2023 and 2022, was \$5,573 and \$6,141, respectively.

Incentive Compensation Plan

The Company has an incentive compensation plan that covers substantially all employees. Bonuses are awarded to employees based on pre-established financial performance goals. The expense associated with this plan for the years ended March 31, 2023 and 2022, was \$8,856 and \$10,401, respectively.

Supplemental Retirement Plan

In 2003, the Company established an unfunded, nonqualified supplemental retirement plan for certain key officers. The plan was primarily designed to offset the impact of contribution thresholds in the Company's defined contribution pension plan that statutorily limit the benefits for highly paid employees under qualified pension plans. The plan will generally provide the participants a benefit payable upon retirement, disability, or death, disbursed over either a 20-year period or life-certain, as selected by the participant. The expense associated with this plan for the years ended March 31, 2023 and 2022, was \$1,608 and \$1,650, respectively.

Postretirement Benefits

The Company sponsors a defined benefit postretirement plan that provides limited postretirement medical and life insurance benefits to certain full-time employees who retire after the age of 55 and have 10 years of service or age 60 with 5 years of service. The plan is noncontributory. The Company's policy is to fund the cost of postretirement benefits in amounts determined at the discretion of management.

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The estimated funded status of the plan for years ended March 31 is as follows:

| | 2023 | 2022 |
|---|---------------|---------------|
| Reconciliation of Benefit Obligation | | |
| Obligation at April 1, | \$ 891 | \$ 868 |
| Service cost | 33 | 35 |
| Interest cost | 26 | 22 |
| Benefit payments | (82) | (69) |
| Actuarial (gain) loss | (81) | 35 |
| Obligation and funded status at March 31, | <u>\$ 787</u> | <u>\$ 891</u> |
| Net Periodic Postretirement Benefit Cost | | |
| Service cost | \$ 33 | \$ 35 |
| Interest cost | 26 | 22 |
| Amortization of prior service credit | (20) | (20) |
| Net periodic postretirement benefit cost | <u>\$ 39</u> | <u>\$ 37</u> |

Assumptions used in determining the actuarial present value of the benefit obligation and net periodic postretirement benefit cost were as follows:

| | 2023 | 2022 |
|--|-------------|-------------|
| Discount Rate | | |
| For measuring benefit obligation | 5.00% | 3.13% |
| For measuring net periodic postretirement benefit cost | 3.13% | 2.68% |

For measurement purposes, a 5.47% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2023, and was assumed to decrease thereafter. Other information regarding the plan is as follows:

| | 2023 | 2022 |
|-----------------------|-------------|-------------|
| Employer contribution | \$ 82 | \$ 69 |
| Benefits paid | 82 | 69 |

Expected benefit payments for the ten years following March 31, 2023, are as follows:

| | |
|-----------|-------|
| 2024 | \$ 90 |
| 2025 | 66 |
| 2026 | 55 |
| 2027 | 45 |
| 2028 | 55 |
| 2029-2033 | 264 |

Management expects the Company's contribution to the plan in 2024 will approximate \$90.

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Amounts not yet reflected in net periodic benefit cost and included in accumulated other comprehensive income (loss) at March 31 are as follows:

| | 2023 | 2022 |
|--|---------------|--------------|
| Net unrecognized actuarial gain (loss) | \$ 38 | \$ (43) |
| Unamortized prior service credit | 95 | 115 |
| | <u>\$ 133</u> | <u>\$ 72</u> |

The following amount was recognized in other comprehensive income (loss) in 2023 and 2022:

| | 2023 | 2022 |
|--------------------------------------|----------------|--------------|
| Net actuarial (gain) loss | \$ (81) | \$ 35 |
| Amortization of prior service credit | 20 | 20 |
| | <u>\$ (61)</u> | <u>\$ 55</u> |

The reclassification of amortization of the net actuarial (gain) loss and of prior service credit included in net periodic benefit credit is reflected in the consolidated statements of income in compensation and benefits expense.

13. Income Taxes

A summary of income taxes applicable to income before income tax expense for the years ended March 31 follows:

| | 2023 | | | 2022 | | |
|----------------------------|-----------------|---------------|-----------------|------------------|-----------------|------------------|
| | <u>Federal</u> | <u>State</u> | <u>Total</u> | <u>Federal</u> | <u>State</u> | <u>Total</u> |
| Current expense | \$ 4,913 | \$ 979 | \$ 5,892 | \$ 9,456 | \$ 1,193 | \$ 10,649 |
| Deferred expense (benefit) | 3,741 | - | 3,741 | 2,019 | - | 2,019 |
| | <u>\$ 8,654</u> | <u>\$ 979</u> | <u>\$ 9,633</u> | <u>\$ 11,475</u> | <u>\$ 1,193</u> | <u>\$ 12,668</u> |

The effective federal income tax rate differed from the statutory rate as follows:

| | 2023 | 2022 |
|---|---------------|---------------|
| Statutory rate | 21.0 % | 21.0 % |
| Differences resulting from | | |
| Net earnings on bank owned life insurance contracts | (2.0) | (1.0) |
| Municipal income | (0.7) | (0.5) |
| Tax credits, net of amortization | (1.0) | (1.0) |
| State income taxes, net of federal tax benefit | 1.5 | 1.5 |
| Qualified transportation fringe benefits | 0.1 | 0.1 |
| Other | (0.2) | 0.2 |
| Effective rate | <u>18.7 %</u> | <u>20.3 %</u> |

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A summary of the tax effects of temporary differences that give rise to significant portions of deferred tax assets and deferred tax liabilities as of March 31 follows:

| | 2023 | 2022 |
|---|------------------|------------------|
| Deferred tax assets | | |
| Allowance for loan losses | \$ 7,720 | \$ 10,451 |
| Accrued benefit and compensation costs | 3,280 | 3,228 |
| Deferred compensation | 2,912 | 3,101 |
| Accrued expenses | 1,163 | 1,320 |
| Unrealized losses on investment securities available for sale | 58,843 | 31,804 |
| Unrealized losses on equity securities available for sale | 377 | 219 |
| Other | 1,646 | - |
| Tax credits | 57 | 90 |
| Fair value adjustments from acquisition | 267 | 429 |
| Paycheck Protection Program service fees | 15 | 264 |
| Gross deferred tax assets | <u>76,280</u> | <u>50,906</u> |
| Deferred tax liabilities | | |
| Premises and equipment | (9,579) | (8,791) |
| Loan origination costs | (3,320) | (2,915) |
| Intangibles/goodwill | (4,506) | (4,555) |
| Loan servicing rights | (1,249) | (1,260) |
| Other | (1,588) | (263) |
| Gross deferred tax liabilities | <u>(20,242)</u> | <u>(17,784)</u> |
| Net deferred tax asset | <u>\$ 56,038</u> | <u>\$ 33,122</u> |

The allocation of deferred tax expense involving items allocated to current year income and items allocated directly to capital (related solely to other comprehensive income) for the years ended March 31 follows:

| | 2023 | 2022 |
|---|--------------------|--------------------|
| Deferred tax benefit allocated to capital | \$ (26,657) | \$ (31,772) |
| Deferred tax cost allocated to operations | 3,741 | 2,019 |
| Total deferred tax benefit | <u>\$ (22,916)</u> | <u>\$ (29,753)</u> |

The Company will only recognize a deferred tax asset when, based upon available evidence, realization is more likely than not.

For the years prior to 1996, the Bank used the percentage of income bad debt deduction to calculate its bad debt expense for tax purposes as was permitted by the Internal Revenue Code. The cumulative effect of this deduction of approximately \$13,773 is subject to recapture, if used for purposes other than to absorb loan losses. Deferred taxes of \$2,892 have not been provided on this amount because the Company does not intend to use the tax reserve other than to absorb loan losses.

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14. Regulatory Capital Requirements

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Under the Basel III regulatory capital framework, the quantitative measures established to ensure capital adequacy require the Company to maintain minimum amounts and ratios of total, Tier 1 capital, and common equity Tier 1 (as defined) to risk-weighted assets (as defined), and of Tier 1 capital to average assets, or leverage ratio (as defined). These guidelines apply to the Company on a consolidated basis. In addition to these requirements, the banking organization must maintain a 2.5% capital conservation buffer consisting of common tier 1 equity. As of March 31, 2023, the Company had a capital conservation buffer of 4.02%, which was in excess of the regulatory requirement of 2.5%. As of March 31, 2023, management believes that the Company meets all capital adequacy requirements to which it is subject.

As of March 31, 2023, the most recent notification from the FDIC categorized the Company as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Company must maintain minimum total risk-based, Tier 1 risk-based, common equity Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes would cause a change in the Company's categorization.

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The Company's actual capital amounts and ratios are presented in the following table:

| | Actual | | For Capital Adequacy Under Basel III | | To be Well Capitalized Under Prompt Corrective Action Provisions | |
|--|-----------|--------|--------------------------------------|---------|--|---------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of March 31, 2023 | | | | | | |
| Total capital (to risk-weighted assets) | \$581,047 | 12.02% | \$507,765 | 10.50 % | \$483,586 | 10.00 % |
| Tier 1 capital (to risk-weighted assets) | 544,248 | 11.25 | 411,048 | 8.50 | 386,869 | 8.00 |
| Common equity tier 1 (to risk-weighted assets) | 544,248 | 11.25 | 338,510 | 7.00 | 314,331 | 6.50 |
| Tier 1 leverage capital (to average assets) | 544,248 | 7.29 | 298,539 | 4.00 | 373,174 | 5.00 |
| As of March 31, 2022 | | | | | | |
| Total capital (to risk-weighted assets) | \$551,896 | 13.20% | \$438,987 | 10.50 % | \$418,083 | 10.00 % |
| Tier 1 capital (to risk-weighted assets) | 502,067 | 12.01 | 355,370 | 8.50 | 334,466 | 8.00 |
| Common equity tier 1 (to risk-weighted assets) | 502,067 | 12.01 | 292,658 | 7.00 | 271,754 | 6.50 |
| Tier 1 leverage capital (to average assets) | 502,067 | 7.28 | 275,771 | 4.00 | 344,713 | 5.00 |

The Bank's regulatory capital requirements approximate those of the Company.

The Bank, through WM-NH, is subject to capital guidelines as required by the New Hampshire State Banking and Trust department. Under established capital adequacy guidelines and per the WM-NH capital policy, the Bank must maintain \$750 segregated for regulatory purposes in two accounts: one with \$500 and another with \$250. The \$500 is considered required capital under RSA 383-C:5-502. The \$250 is considered a liquidation pledge under RSA 383-C:5-503. For the years ended March 31, 2023 and 2022, the Bank maintained the two segregated accounts in the amounts of \$500 and \$250 in accordance with regulatory guidelines. As of March 31, 2023 and 2022, the Bank, through WM-NH, held capital in the amount of approximately \$1,514 and \$2,100, respectively, of which the two segregated balances were a component.

15. Fair Value

Fair value is the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. Fair value is best determined using quoted market prices. However, in many instances, quoted market prices are not available. In such instances, fair values are determined using various valuation techniques. Various assumptions and observable inputs must be relied upon in applying these techniques. GAAP establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions that the market participants would use in pricing the asset or liability based on the best information available in the circumstances.

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The fair value hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 — Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 — Valuation is determined from quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active or by model-based techniques in which all significant inputs are observable in the market.

Level 3 — Valuation is derived from model-based and other techniques in which at least one significant input is unobservable and which may be based on the Company's own estimates about the assumptions that market participants would use to value the asset or liability.

The following describes the methods and assumptions used by the Company in estimating its fair value measurements:

Investment Securities

Fair values of investment securities are based on quoted bid market prices, where available. Where quoted market prices for an instrument are not available, fair values are based on quoted market prices of similar instruments, adjusted for differences between the quoted instruments and the instruments being valued. As such, the Company classifies investment securities as Level 2, except for equity securities and certain U. S. government obligations which are classified as Level 1.

Loans

Fair values of impaired loans, if collateral dependent, are discounted to the appraised value of the collateral, less costs to sell. As such, the Company classifies impaired loans as Level 2.

Loans Held For Sale

The fair value of loans held for sale is determined on an individual loan basis using quoted secondary market prices and is classified as Level 2.

Loan Servicing Rights

The fair values of loan servicing rights are estimated using discounted cash flows based on a current market interest rate. As such, the Company classifies loan servicing rights as Level 2.

Derivative Financial Instruments

The fair values of interest rate swaps are based on observable market prices for similar instruments or observable market interest rates. Fair values for on-balance sheet commitments to originate loans held for sale are based on quoted market prices for similar instruments in the secondary markets. As such, the Company classifies these instruments as Level 2.

OREO

Fair values of OREO are estimated using the market method, based on appraised value of the collateral, less cost to sell. As such, the Company classifies OREO as Level 2.

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The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of March 31, 2023:

| | Level 1 | Level 2 | Level 3 | Total |
|-------------------------------------|---------|------------|---------|------------|
| Assets | | | | |
| Securities available for sale | | | | |
| U.S. government and GSE obligations | \$ - | \$ 193,273 | \$ - | \$ 193,273 |
| Other bonds and obligations | - | 160,352 | - | 160,352 |
| Mortgage-backed securities | - | 1,523,905 | - | 1,523,905 |
| Equity securities | 11,366 | - | - | 11,366 |
| Mortgage loans held for sale | - | 12,301 | - | 12,301 |
| Interest rate lock commitments | - | 403 | - | 403 |
| Forward sale commitments | - | 131 | - | 131 |
| Interest rate swaps | - | 21,455 | - | 21,455 |
| Liabilities | | | | |
| Forward sale commitments | - | 118 | - | 118 |
| Interest rate swaps | - | 19,427 | - | 19,427 |

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of March 31, 2022:

| | Level 1 | Level 2 | Level 3 | Total |
|-------------------------------------|---------|------------|---------|------------|
| Assets | | | | |
| Securities available for sale | | | | |
| U.S. government and GSE obligations | \$ - | \$ 222,157 | \$ - | \$ 222,157 |
| Other bonds and obligations | - | 175,860 | - | 175,860 |
| Mortgage-backed securities | - | 1,972,457 | - | 1,972,457 |
| Equity securities | 12,130 | - | - | 12,130 |
| Mortgage loans held for sale | - | 16,499 | - | 16,499 |
| Interest rate lock commitments | - | 449 | - | 449 |
| Forward sale commitments | - | 703 | - | 703 |
| Interest rate swaps | - | 11,123 | - | 11,123 |
| Liabilities | | | | |
| Forward sale commitments | - | 22 | - | 22 |
| Interest rate swaps | - | 10,847 | - | 10,847 |

The following table summarizes financial assets measured at fair value on a non-recurring basis as of March 31, 2023:

| | Level 1 | Level 2 | Level 3 | Total |
|-------------------------|---------|----------|---------|----------|
| Assets | | | | |
| Loan servicing rights | \$ - | \$ 5,946 | \$ - | \$ 5,946 |
| Impaired loans | - | 1,454 | - | 1,454 |
| Other real estate owned | - | 4,722 | - | 4,722 |

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The following table summarizes financial assets measured at fair value on a non-recurring basis as of March 31, 2022:

| | Level 1 | Level 2 | Level 3 | Total |
|-------------------------|---------|----------|---------|----------|
| Assets | | | | |
| Loan servicing rights | \$ - | \$ 6,002 | \$ - | \$ 6,002 |
| Impaired loans | - | 1,251 | - | 1,251 |
| Other real estate owned | - | 4,722 | - | 4,722 |

16. Interest Rate Swaps

The Company enters into interest rate swap agreements executed with commercial banking customers to facilitate customer risk management strategies. In addition to the swap agreement with the borrower, the Company enters into a second “back-to-back” swap agreement with a third party; the general terms of this swap mirror those of the first swap agreement. In entering into this transaction, the Company has offset its interest rate risk exposure to the swap agreement with the borrower. All interest rate swaps are valued at observable market prices for similar instruments or observable market interest rates.

The following table presents summary information regarding the value of interest rate swaps, which are included in other assets (liabilities) as of March 31:

| | 2023 Asset | 2023 Liability | 2022 Asset | 2022 Liability |
|--------------------------|------------------|-------------------|------------------|-------------------|
| Swaps fixed/pay floating | \$ 243 | \$ 19,184 | \$ 1,106 | \$ 9,741 |
| Swaps floating/pay fixed | 19,184 | 243 | 9,741 | 1,106 |
| | <u>\$ 19,427</u> | <u>\$ 19,427</u> | <u>\$ 10,847</u> | <u>\$ 10,847</u> |

The outstanding notional amounts of interest rate swaps entered into on behalf of customers at March 31 were as follows:

| | 2023 | 2022 |
|--------------------------|------------|------------|
| Swaps fixed/pay floating | \$ 193,995 | \$ 192,531 |
| Swaps floating/pay fixed | 193,995 | 192,531 |

The Company also uses receive variable/pay fixed interest rate swaps to hedge variable rate liabilities and fixed rate assets in an effort to strategically manage interest rate sensitivity. The Company entered into interest rate swap agreements with other parties to exchange net payment streams on specified notional principal amounts, whereby the Company receives the floating variable rate and pays the fixed rate. At March 31, 2023, the Company held variable rate liability swap agreements totaling \$220,000 notional and asset swap agreements totaling \$150,000 notional. At March 31, 2022, the Company held variable rate liability swap agreements totaling \$70,000 notional.

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The interest rate swaps hedging variable rate liabilities each qualify as a highly effective cash flow hedge; as such, the change in fair value of these interest rate swaps was recorded in other comprehensive loss, net of tax. The interest rate swaps hedging fixed rate assets each qualify as a fair value hedge; as such, the change in fair value of these interest rate swaps was recorded in earnings, offset by the change in fair value of the underlying assets designated.

The terms of the interest rate swap agreements at March 31, 2023, were as follows:

| Notional Amount | Fixed Rate | Variable Rate | Maturity Date | Fair Value |
|------------------------|-------------------|----------------------|----------------------|-------------------|
| \$ 10,000 | 1.89 % | 4.94 % | 6/14/2024 | \$ 331 |
| 10,000 | 1.89 | 4.94 | 6/14/2024 | 331 |
| 25,000 | 3.54 | 4.76 | 1/19/2026 | 93 |
| 25,000 | 3.54 | 4.76 | 1/19/2026 | 93 |
| 25,000 | 3.54 | 4.76 | 1/19/2026 | 93 |
| 25,000 | 3.54 | 4.76 | 1/19/2026 | 93 |
| 25,000 | 3.17 | 4.76 | 1/19/2028 | 173 |
| 25,000 | 3.17 | 4.76 | 1/19/2028 | 173 |
| 25,000 | 3.17 | 4.76 | 1/19/2028 | 173 |
| 25,000 | 3.17 | 4.76 | 1/19/2028 | 173 |
| 50,000 | 3.78 | 4.74 | 3/15/2025 | 219 |
| 50,000 | 3.57 | 4.74 | 3/15/2026 | 88 |
| 50,000 | 3.31 | 4.74 | 3/15/2028 | (5) |

The terms of the interest rate swap agreements at March 31, 2022, were as follows:

| Notional Amount | Fixed Rate | Variable Rate | Maturity Date | Fair Value |
|------------------------|-------------------|----------------------|----------------------|-------------------|
| \$ 25,000 | 0.13 % | 0.40 % | 4/8/2022 | \$ 1 |
| 25,000 | 0.10 | 0.40 | 4/16/2022 | 2 |
| 10,000 | 1.89 | 0.25 | 6/14/2024 | 136 |
| 10,000 | 1.89 | 0.25 | 6/14/2024 | 136 |

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