

# BUSINESS LOAN APPLICATION AND AGREEMENT

BUSINESS INFORMATION (Please complete <u>all</u> areas of this section)												
Legal Name of Business Applicant(s)						Business Phone				Federal Tax ID#		
					(	(	)					
When two or more individuals are applying for joint credit, read the statement and initial in the boxes to the right: We intend to apply for joint credit.  Co-Applicant(s)								Co-Applicant(s)				
Business Address (No P.O. Boxes) City State Zip									Zin			
Dusiness Address (NOT.O. De	JACS)			City	,				State			Σip
Mailing Address (if different)				City	7				State			Zip
Type of Organization:	oprietorshi	p Partnership	Limite	d Liabi	ility Cor	mpan	y [	S. Corp.	C. C	orp.	□ No	on-Profit
Description of Business:								Email:				
Last Full Year-End (MM/YY)		Annual Sales	Annual	Net In	ncome			nterest Expens	se		_	eciation Expense
	\$		\$					\$			\$	
Total Business Assets \$	Total Bus	iness Liabilities	Organized	In Whi	ich State	2	Date	Business Esta	blished	D	ate Busi	iness Purchased
Checking Account Balance	•	Where Account is Hel	ld Sav	ings Ac	ccount E	Balano	ce	Bank Where	e Accour	nt is F	Held	No. of Employees
\$			\$	8.								r system
OUTSTANDING BUSIN	ESS LOA	NS. INCLUDE T	HOSE W	THB	BANGO	OR S	AVI	NGS BANK	: (Use A	dditi	ional Sh	neets if Necessary)
Lender		Type of Loan						nthly Payment				Secured By
		\$		\$								
		\$			9		\$					
			\$			\$			-			
CREDIT REQUEST			Ψ				Ψ					
☐ Complete Overdraft I	Protection	n (\$2,500 - \$10,0	00)		\$							
☐ Line of Credit (Minir					\$							
☐ Term Loan (Minimur	n \$5,000	)			\$				7	Геrm:	:	
☐ Commercial Real Est	ate Mort	gage (Minimum :	\$25,000)	\$			Term:					
☐ Other:		-			\$			7	Term:			
COLLATERAL												
Check all that appl	y	Collateral Valu	ue V	alue B	Based O	n		Name Titl	e Is Hel	ld	S	Secure Other Loans?
☐ All Business Assets		\$										Yes 🗆 No 🗀
☐ Accounts Receivable/In	ventory	\$										Yes 🗆 No 🗀
☐ Equipment/Furniture/Fi	\$										Yes 🗆 No 🗀	
☐ Real Estate	\$										Yes 🗆 No 🗀	
☐ Vehicle(s)	\$										Yes 🗆 No 🗀	
☐ Savings/CD's/Securitie	\$										Yes 🗆 No 🗀	
Other:		\$										Yes 🗆 No 🗀
Please describe the collateral securing the loan(s):												
Is the collateral being pledged owned by the business or owners of the business? Yes $\square$ No $\square$												
Existing customer with Bangor Savings Bank? Yes \( \sigma \) No \( \sigma \)												
1	5	_										

DECLARATION	IS											
Are you or is your b	ousiness a party	to, or t	hreatened v	vith any claii	n or lawsui	t?	Yes 🗆	No		For l	nan requests (	of \$50,000 or less,
Have you or has any	y business that	you owi	ned or oper	ated ever de	clared bankı	ruptcy?	Yes 🗆	] No		pl	ease complete	the Personal
Do you or does your business owe any taxes for years prior to the current year?								] No				ion section below.
Has the business incurred a loss in any of the last 3 years?							Yes 🗆	No			-	ts over \$50,000 e our separate
Is the business under any agreement that would change the ownership of the business? Yes No Personal Financial Statement form and provide the following:									Statement form			
Does this Business	Applicant have	any oth	er credit ap	pplications p	ending?		Yes 🗆	] No		ž	ana proviae ti	ie ionowing:
<ul><li>Year-end Fina</li><li>Interim Busine</li><li>Personal Tax F</li></ul>	ncials (Balancess Balance Sh Returns (All S	e Shee leet and chedul	t & Incom d (YTD) a es) - Two	ne Statemer and Income (2) year if	statement request is	: - Withir less than	1 90 day \$250,0	ys of a 00; th	ipplicat	tion da	if \$250,000 or	
PERSONAL FINA Name	ANCIAL IN		ATION –					)ther (				
Name		Title		Owned	Oromad		e Phone S		500	Social Security Number		Date of Birth
Physical Street Addre	ess (No P.O. Bo	(xes)			City	I			State		Zip	U.S. Citizen
Driver's License #	river's License # State:			Occupation	Occupation:		Date	Date Issued:		E	Expiration Date:	
1 - 3				Years V Employ			Will	You Co	Continue With This Employment?  Yes \( \subseteq \text{No } \subseteq \)			
Total Annual Income*			If Homeo Market V		Balance	lance Pay		Mortgage or Rent Payment		Other Personal Assets		Personal Liabilities
*Note: Alimony, cl	\$	onarate i	\$ naintenance	income need i	\$ not be reveale	ed if you do	\$ not wish	to have	e it consi	\$ dered a	s a hasis for renav	\$ sing this obligation
·	iiia support, or se		rammenamee					10 1111				-
Name 2			% of Bu Owned	% of Business Home ( )			Phone Social S			curity Number	Date of Birth	
Physical Street Addre	ess (No P.O. Bo	xes)			City			State			Zip	U.S. Citizen
Driver's License # State: Occup			Occupation	ıpation:			Date Issued:		Expiration Date:			
Employer Years With Employer					Will You Continue With This Employment?  Yes □ No □				•			
Total Annual Income*			If Homeo Market V		Current Mo Balance	ortgage	Payme	gage or Rent nent		t Other Personal Assets		Personal Liabilities
\$	\$		\$		\$		\$			\$		\$
*Note: Alimony, cl	iild support, or se	eparate i	naintenance	income need i	ot be reveal	ed if you do	not wish	to have	e it consi	dered a.	s a basis for repay	ing this obligation.
Purpose of Loan Req	uest:											

#### **Agreement and Signatures**

By signing below, each principal, owner, guarantor, or co-borrower that will be personally liable for the debt ("You" or "I") hereby authorizes Bangor Savings Bank (the "Bank") to make or have made on each and any of them any credit, employment or investigative inquiry that the Bank determines appropriate for the extension of credit or the collection of amounts owed to the Bank. The Bank can furnish information concerning your account to consumer reporting agencies and others who may properly receive that information. Upon request, you will be informed whether or not a consumer report was requested, and if a report was requested, you will be informed of the name and address of the consumer-reporting agency that furnished the report. You further certify that the credit being applied for will be used for business purposes.

If you apply for and are approved for an overdraft protection line of credit, you may be approved up to the maximum amount which is available and for which you qualify. If the line of credit is approved, you will receive from the Bank a welcome letter and a credit agreement which will set forth the terms and conditions governing the credit line. Your credit limit, finance charges, monthly payment, and other terms pertaining to the credit line will be set forth in the credit agreement. These terms give the Bank certain rights upon default, including a right of setoff against accounts you may hold with the Bank, the right impose late fees and interest rate increases, the right to seek collection costs, and the right to terminate the credit line, this Agreement, and the credit agreement. You should carefully review the terms of the credit agreement before making draws on the credit line.

By making a draw on the credit line, you will be representing and agreeing that you have reviewed and will be bound by the terms of this application and agreement, the credit agreement, the welcome letter and any other supplemental agreement provided to you. You agree that no further signatures will be necessary to bind you to the credit agreement and/or any supplemental agreement. If the line of credit is approved as secured, you may be required to sign additional documents evidencing a security interest before the line of credit is made available to you.

BY SIGNING THIS AGREEMENT, YOU HEREBY EXPRESSLY AND VOLUNTARILY WAIVE THE RIGHT TO ANY JURY TRIAL IN ANY ACTION, PROCEEDING, OR COUNTERCLAIM INVOLVING THE BANK AS TO ANY MATTER, CLAIM OR CAUSE OF ACTION ARISING OUT OF OR IN ANY WAY RELATED TO THIS AGREEMENT OR THE CREDIT AGREEMENT.

**IMPORTANT INFORMATION ABOUT PROCEDURES FOR OPENING A NEW ACCOUNT:** To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institution to obtain, verify, and record information that identifies each person who opens an account. What this means for you: When you open an account, we will ask for your name, address, date of birth, business documents, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents. Additional regulatory disclosure is attached as the final page of this document.

I represent and warrant that I am duly authorized to execute and enter into this application for the Applicant. Everything that I have stated and all financial information provided as part of this application is correct to the best of my knowledge. By signing below, I agree to be bound by this application and agreement, including, if requested and approved, all obligations hereunder, including the obligation to agree to review and be bound by the terms of the credit agreement before making draws on a line of credit.

COMPANY AND GUARANTOR SIGNATURES - (Please sign both places)						
Company Authorized Signer	Title		Date			
X						
Guarantor #1						
X						
Company Authorized Signer	Title		Date			
X						
Guarantor #2						
X						
Guarantor #3	Guarantor #4	Guarantor #5				
X	X	X				
X Guarantor #2 X Guarantor #3	Guarantor #4		Date			

BANK USE ONLY TO BE COMPLETED BY THE INTERVIEWER						
This application was taken by (please check appropriate box below):	Interviewer's Name:	Date Application Received:				
$\square$ Face-to-face interview $\square$ By mail, electronic delivery, or dropped-off						
If loan is to an individual and is HMDA reportable, GMI Data Reporting Form is required.	Officer Number:	Branch Number:				



## **REGULATORY NOTICE**

Thank you for choosing Bangor Savings Bank for your commercial banking needs. Upon receipt of the fully completed application form, your application is in process. We are required to provide the Authorizations and Notifications below. Please feel free to contact your Lender with any questions.

The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The Federal agency that administers compliance with this law concerning this creditor is FDIC Consumer Response Center, 1100 Walnut Street, Box #11, Kansas City, MO 64106.

If property is used as collateral, it must be insured on the day of closing. The amount of insurance coverage must be equal to the lesser of the insurable value or the loan amount. You have the right of free choice in the selection of the agent and insurer through or by which the insurance is to be placed.

If the loan is secured by a first lien on a residential property, we will order an appraisal to determine the property's value and charge you for this appraisal. We will, promptly after our review, provide you a copy of any appraisal, even if your loan does not close. You can pay for an additional appraisal for your own use at your own cost. Regulation B requires delivery of the residential appraisal three days prior to closing. You may waive this three day requirement by completing a waiver form at least three days prior to closing.

You have the right to a copy of the commercial appraisal report used in connection with your application for credit. If you wish a copy, please write to us at the mailing address we have provided below. We must hear from you no later than 90 days after we notify you about the action taken on your credit application.

If your loan is denied, you have the right to a statement of specific reasons if requested within 60 days of our notification of adverse action. We will send you the written notice within 30 days of your request. Please contact your Lender for more information.

This notification is provided to you in conjunction with the current loan request(s) and is applicable to any and all requests or subsequent agreements hereafter arising, including, without limitation, to any amendments, renewals, or extensions of the note or other documents associated with the transaction.

Bangor Savings Bank Attn: Commercial Banking PO Box 930 Bangor, ME 04402-0930



# **CERTIFICATION OF BENEFICIAL OWNER(S)**

All persons opening an account on behalf of a legal entity must provide the following information:

	Full Name and Title (person completing form)  Borrower Name							_						
	Legal Entity	Name					Leg	Legal Entity Type (corporate structure)						
	Legal Entity	Addres	SS											
											ete ONLY Section III. r information.			
					SECTIO	ON I – BI	ENEFICIAL	OWNE	RS					
arra		derstan	ding, rela	ationship	, or other	wise ow	ns 25% or	more o	f the equit	y intere	t, through any contract ests of the legal entity listed			
	Full Name									Ow	nership %			
					9	SECTION	I II - CONT	ROL						
or se	enior manage	r (e.g. 0	chief Exe	cutive O	fficer, Chie	ef Financ	cial officer	, Chief (	Operating (	Officer,	cluding, an executive officer Managing Member, General			
Part	_	t, Vice I	Presiden	t, Treasu	rer); or an	y other	individual	who re	gularly per	torms s	imilar functions.			
	Full Name									Title	e			
l,	wledge that	the info		nrovide							y, to the best of my at the Borrower will provide			
	Bank with up			-		_				-	at the borrower will provide			
Sign	ature:									Date:				
Title	:													
				SECTIO	N III – PA	YMFNT	MFTHOD	(NFW I	OANS ONL	Υ)				
Ples	se indicate tl	he navn	nent met							,				
	AFT		<b>EFT</b>		CASH		CHECK		WIRE		ONLINE PAYMENT			
ш	A1 1	_	'	ш	CASII		CHILCH		VVIIL	ш	CHEMIC I ATMILIAT			

Effective Date: 05/01/2018



GENERAL INSTRUCTIONS

What is this form?

To help the government fight financial crime, Federal regulation requires certain financial institutions to obtain, verify, and

record information about the beneficial owners of legal entity customers. Legal entities can be abused to disguise

involvement in terrorist financing, money laundering, tax evasion, corruption, fraud and other financial crimes. Requiring

the disclosure of key individuals who own or control a legal entity (i.e., the beneficial owners) helps law enforcement

investigate and prosecute these crimes.

Who has to complete this form?

This form must be completed by any person opening a new account on behalf of a legal entity. Additionally, Section III of

this form must be completed for all new loans, regardless of legal structure. Finally, for those loans that are renewed after

May 1, 2018, this form must be completed at the time of the first renewal.

For the purposes of this form, a legal entity includes a corporation, limited liability company, or other entity that is created

by a filing of a public document with a Secretary of State or similar office, a general partnership, and any similar business

entity formed in the United States or a foreign country. Legal entity does not include sole proprietorships, unincorporated

associations, or natural persons opening accounts on their own behalf.

What information do I have to provide?

When you open a new account on behalf of a legal entity, we will ask for information about the legal entity's beneficial

owner(s). Beneficial owners will be required to complete a Customer Identification Policy (CIP) Form prior to loan closing.

Beneficial owners are:

1. Each individual, if any, who owns, directly or indirectly, 25 percent or more of the equity interests of the legal

entity customer (e.g., each natural person that owns 25 percent or more of the shares of a corporation); and

2. An individual with significant responsibility for managing the legal entity customer (e.g. Chief Executive Officer,

Chief Financial officer, Chief Operating Officer, Managing Member, General Partner, President, Vice President,

Treasurer)

The number of individuals that satisfy this definition of "beneficial owner" may vary. A legal entity may have multiple

beneficial owners. This form requires you to list only those that own 25% or more. If appropriate, the same individuals

may be listed under both Section I and Section II.

Borrowers are also required to indicate the anticipated method of payment in Section III.

Effective Date: 05/01/2018



You matter more.

PO BOX 930 Bangor, ME 04402-0930 207.942.5211

# **AUTHORIZATION TO RELEASE INFORMATION**

To:			
RE:	Account or other indentify	ying number, if applicable	
Account Balance:			
Name:			
☐ Payoff amount for ☐ Copies of tax retu ☐ Bank account, sto ☐ Past and present e ☐ Other credit reference.  You are authorized to ☐ The Company of the Com	I that apply):  the account number idention information, accountant ek holdings and any other amployment or income reconces  o release the above information.		supporting documents orization and until receipt of
Print Name	Prii	nt Name	
Signature	Sig	nature	
Date	 Dat	re	

#### AUTHORIZATION TO RELEASE INFORMATION

### **Purpose**

The Authorization to Release Information form is intended solely for business purpose loans. Its primary purpose is to document a Business Banking client's authorization, to permit the release of information by a third party to the bank.

## **Pre Closing**

On a pre-closing basis, the authorization form is used primarily to obtain a payoff quote from a financial institution, for a bank loan or credit card account to be refinanced by BSB. An authorization should be completed for each account being refinanced and signed by the authorized signer or individual.

The authorization does not address requests for reports from consumer reporting agencies; therefore, it must be used in conjunction with the Business Loan Application and Personal Financial Statement for the appropriate credit reporting disclosures.

## **Closing**

At closing (or post closing), the authorization form is used primarily to allow the bank to gather financial statements required as a condition of a loan, directly from a third party (such as an accounting firm or tax preparer).

Use of the form by the client is optional. If the client opts to use the form, the client authorizes release of information, after the date of authorization and until written notice of revocation of the authorization is received by the third party. The client may use one form for each Borrower and Guarantor, to be signed by the authorized signer or individual.

### **Tracking Authorization for Financial Statements**

- A copy of the completed, signed form can be provided to the accounting firm by the bank.
- For documentation purposes, the completed authorization should be maintained with the relationship file.
- For tracking purposes, a Tickler must be set up in Baker Hill One Point, indicating the signature date of the authorization (in the Date and Due Date) fields.

### **Form Instructions**

In the first section, input the following:

m me mst seemon, m	put the following.					
Γο: Name of accounting firm/tax preparer; Financial institution or reference						
RE:	Account or other indentifying number (required for payoff quote)					
Account Balance: Balance of account identified above (required for payoff quote)						
Name: Borrower Name, Guarantor Name; Applicant Name						
In the second section,	, indicate what information will be released:					
Copies of tax return information, accountant prepared financial statements and supporting documents						
Bank account, stock holdings and any other asset balances – (this is what you check for a payoff)						
Past and present employment or income records						
Other credit references						



# HMDA GMI DATA FORM

INSTRUCTIONS

Applicant Name:	
Must be an individual applicant (not guarantors)	
PURPOSE OF LOAN [to be completed by lender] Review each option below and check appropriately:	
<ol> <li>Purchase: Purchase of home or dwelling where the loan is secured by a dwelling or a construction to dwelling to be built</li> <li>Refinance: Payoff of existing loan secured by a dwelling and new loan also secured by a dwelling</li> <li>Home Improvement: Home improvement loan secured by a dwelling</li> </ol>	yes \( \square\) No \( \square\) Yes \( \square\) No \( \square\) Yes \( \square\) No \( \square\)
If you have answered $\underline{NO}$ to $\underline{ALL}$ of the questions, the application is not covered by HMDA, and you $\underline{ca}$ information.	nnot collect the monitoring
If you have answered <u>YES</u> to <u>ANY</u> of the above, have the customer read the disclosure and have the cubelow. If the application is taken by telephone, you must read the disclosure below to the applicant at Note the applicant's responses. The applicant may provide multiple race categories. Record each one chooses not to furnish the information in a face-to-face application, you must note the information base surnames.	nd ask for the information. e provided. If the customer
If a customer chooses not to provide the information in an application taken by telephone, you de information or collect it later.	o not have to provide the
For customers that are not natural persons (e.g., business entities), enter the customer name and w form. <u>Do not complete for guarantors</u> .	vrite "NA" across the

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The purpose of collecting this information is to help ensure that all applicants are treated fairly and that the housing needs of communities and neighborhoods are being fulfilled. For residential mortgage lending, Federal law requires that we ask applicants for their demographic information (ethnicity, race, and sex) in order to monitor our compliance with equal credit opportunity, fair housing, and home mortgage disclosure laws. You are not required to provide this information, but are encouraged to do so. You may select one or more designations for "Ethnicity" and one or more designations for "Race."

The law provides that we may not discriminate on the basis of his information, or on whether you choose to provide it. However, if you choose not to provide the information and you have made this application in person, Federal regulations require us to note your ethnicity, race, and sex on the basis of visual observation or surname. If you do not wish to provide some or all of this information, please check below.

Applicant:	Co-Applicant:						
Ethnicity: — Check one or more  Hispanic or Latino Mexican Puerto Rican Cuban Other Hispanic or Latino — Print origin, for example, Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on:	Ethnicity: — Check one or more  Hispanic or Latino  Mexican  Puerto Rican  Cuban  Other Hispanic or Latino — Print origin, for example, Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on:						
□ Not Hispanic or Latino	□ Not Hispanic or Latino						
$\Box$ I do not wish to provide this information	☐ I do not wish to provide this information						
Race: - Check one or more	Race: - Check one or more						
☐ American Indian or Alaska Native – Print name of enrolled or principal tribe:	☐ American Indian or Alaska Native – Print name of enrolled or principal tribe:						
□Asian	□Asian						
☐ Asian Indian	☐ Asian Indian						
Chinese	Chinese						
□Filipino □Iappassa	□ Filipino □ Inperess						
□Japanese □Korean	□ Japanese □ Korean						
□Vietnamese	□Vietnamese						
□ Other Asian – Print race, for example, Hmong, Laotian,	□ Other Asian – Print race, for example, Hmong, Laotian, Thai,						
Thai, Pakistani, Cambodian, and so on:	Pakistani, Cambodian, and so on:						
□Black or African American	☐Black or African American						
☐ Native Hawaiian or Other Pacific Islander	□ Native Hawaiian or Other Pacific Islander						
□ Native Hawaiian	□Native Hawaiian						
☐Guamanian or Chamorro ☐Samoan	□Guamanian or Chamorro □Samoan						
☐ Other Pacific Islander – <i>Print race, for example, Fijian</i> ,	☐ Other Pacific Islander – <i>Print race, for example, Fijian,</i>						
Tongan, and so on:	Tongan, and so on:						
□ White	□White						
☐ I do not wish to provide this information	☐ I do not wish to provide this information						
Sex:	Sex:						
□Female	□ Female						
□Male	□Male						
☐ I do not wish to provide this information	☐ I do not wish to provide this information						
To Be Completed by Financial Institution (for an application	on taken in person):						
Was the ethnicity of the applicant collected on the basis of visual observation or surname?  □Yes □No	Was the ethnicity of the co-applicant collected on the basis of visual observation or surname?  □Yes □No						
Was the race of the applicant collected on the basis of visual observation or surname?  □Yes □No	Was the race of the co-applicant collected on the basis of visual observation or surname?  ☐ Yes ☐ No						
Was the sex of the applicant collected on the basis of visual observation or surname?  □Yes □No	Was the sex of the co-applicant collected on the basis of visual observation or surname?  ☐ Yes ☐ No						

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